



Florida and Hillsborough County Job Market Update

Local Business Growth Forum

April 17, 2007



Labor Market Information Mission

**To Produce, Analyze, and
Deliver Labor Statistics to
Improve Economic
Decision-Making**



LMI Statistics Produced / Delivered

- Labor Force
- Total Employment
- Employment by Industry and Occupation
- Employment Projections by Industry and Occupation (Demand)
- Unemployment / Unemployment Rate
- Wage by Industry and Occupation
- Census / Affirmative Action



LMI Program Facts

- **Data collected under Federal / State Cooperative Statistical Programs**
- **Data comparable nationwide for all counties and metro areas**
- **Data meet stringent probability sampling design statistical methods with required response rates of 75 percent**
- **Monthly data release dates by county and metro area are 3 weeks after the reference month, including: labor force, employment, unemployment, unemployment rates, and employment by industry**

How LMI is Collected?

- Sample-Designed Statistical Surveys from employers
- Econometric Modeling developed by U.S. Bureau of Labor Statistics
- Administrative Records from Unemployment Compensation



Thank you employers

Without whom we would not be able to provide these data



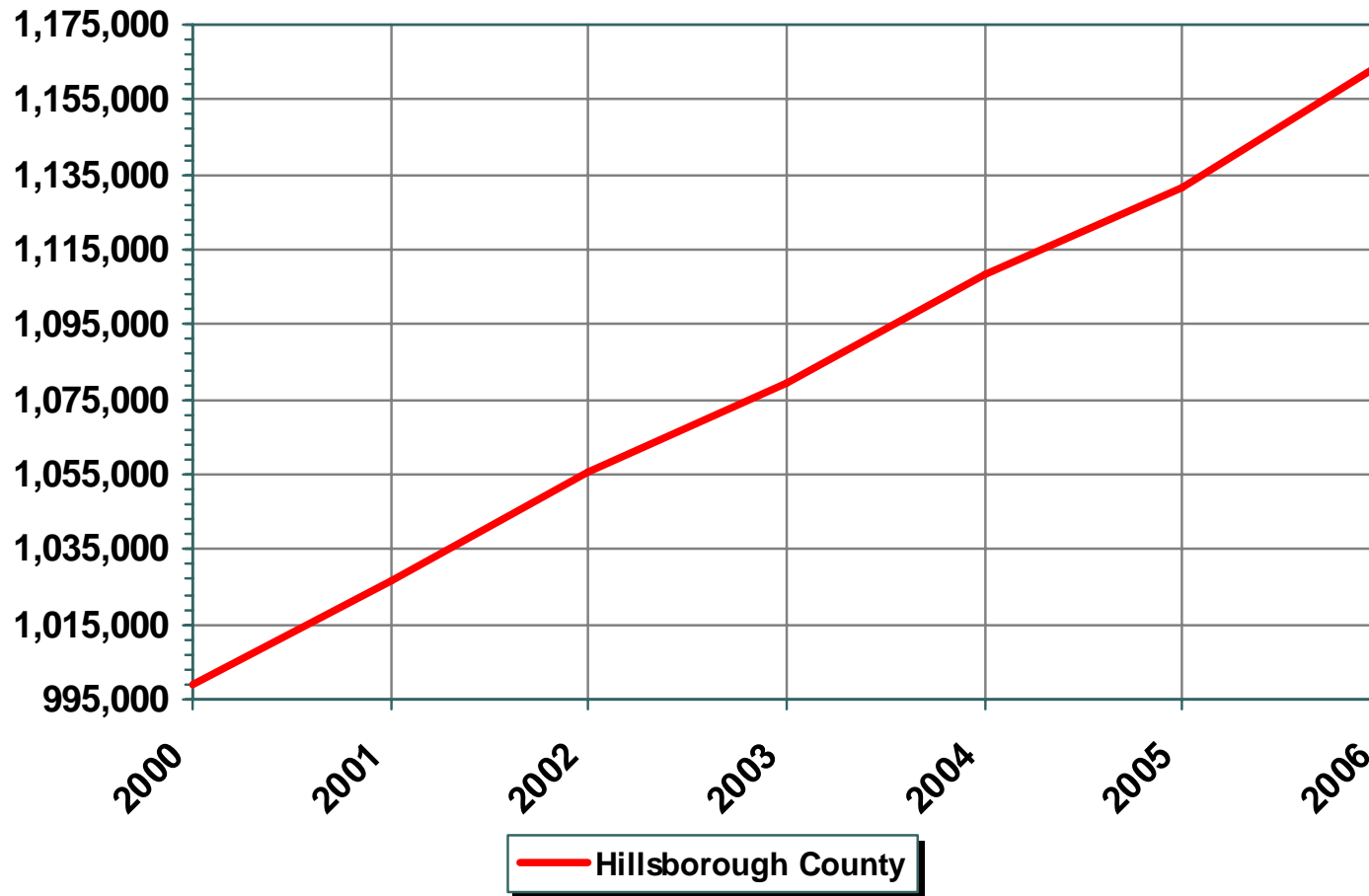
Estimated Population

| | 2006 | 2000 | Net Change | Percent Change |
|-------------------------------------|-------------|-------------|-------------------|-----------------------|
| Hillsborough County | 1,164,425 | 998,948 | 165,477 | 16.6% |
| Tampa-St. Petersburg-Clearwater MSA | 2,693,888 | 2,396,013 | 297,875 | 12.4% |
| Florida | 18,349,132 | 15,982,824 | 2,366,308 | 14.8% |
| United States | 299,398,484 | 281,424,602 | 17,973,882 | 6.4% |



Estimated Population

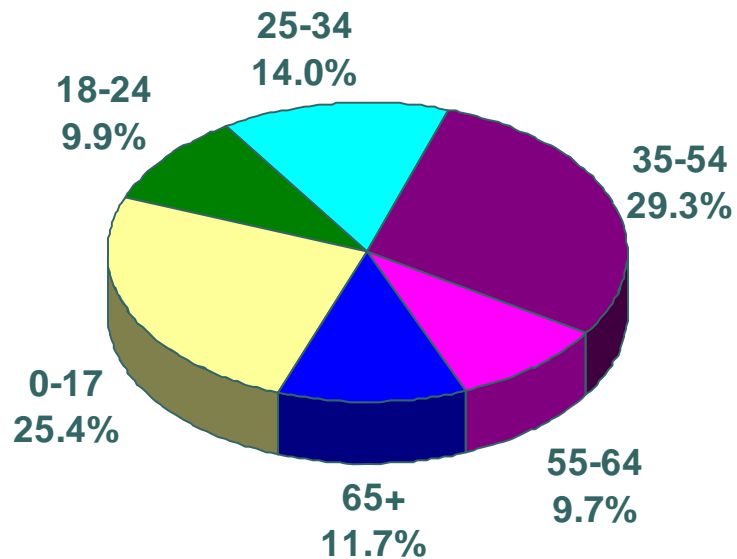
Hillsborough County





Population in Hillsborough County

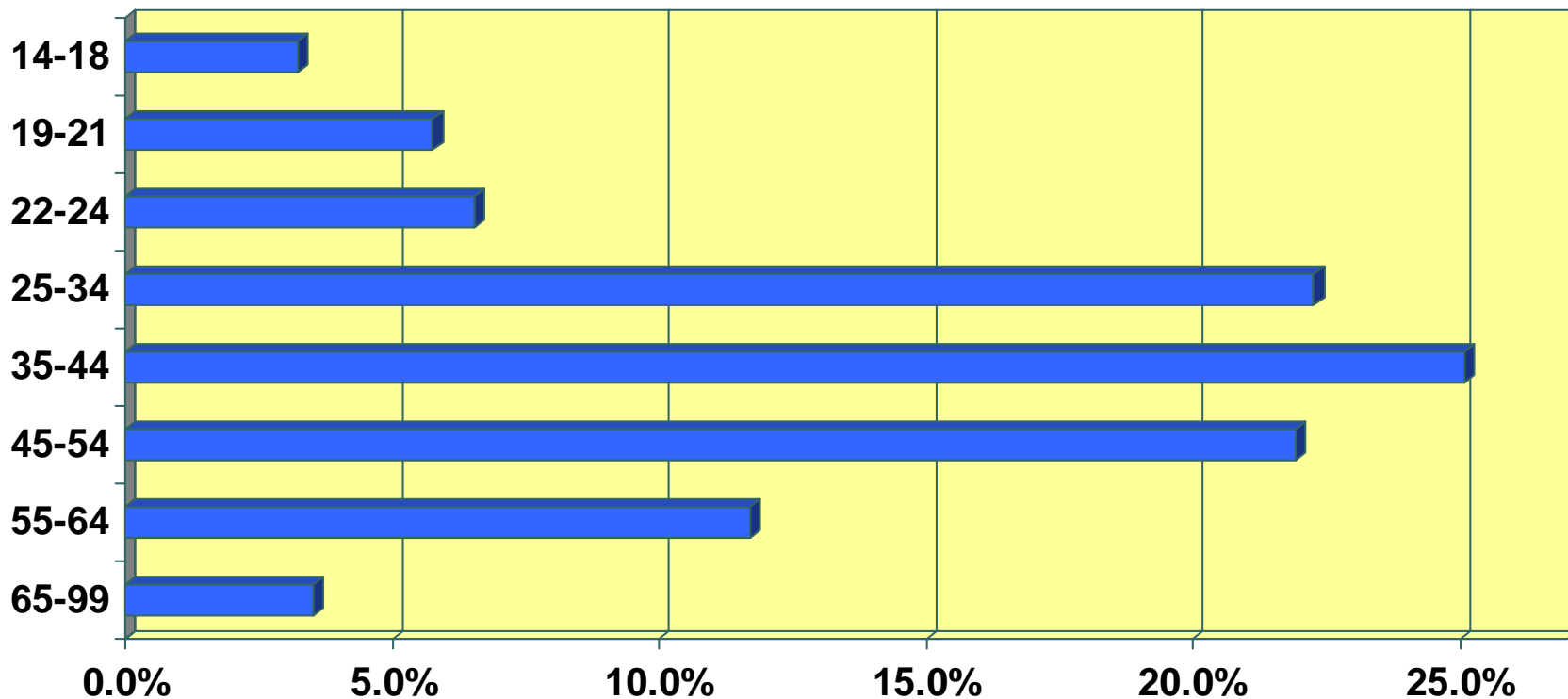
Population for Hillsborough County by Age





Employment by Age in Hillsborough County

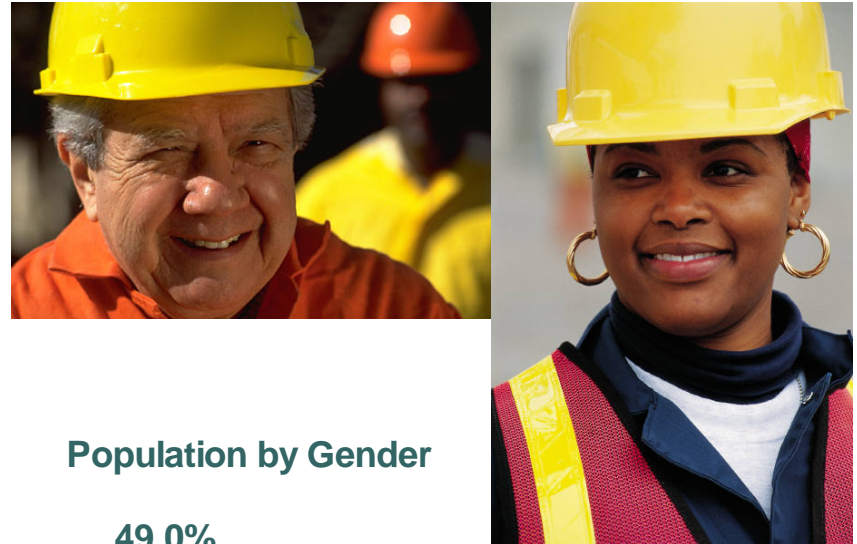
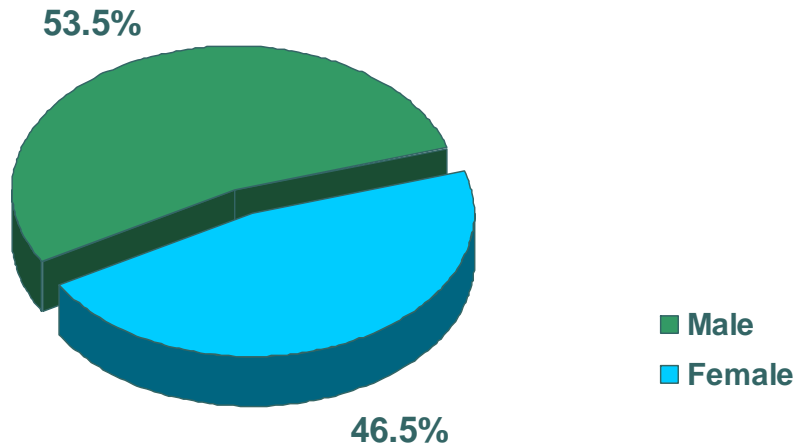
■ Most workers are age 25 to 54



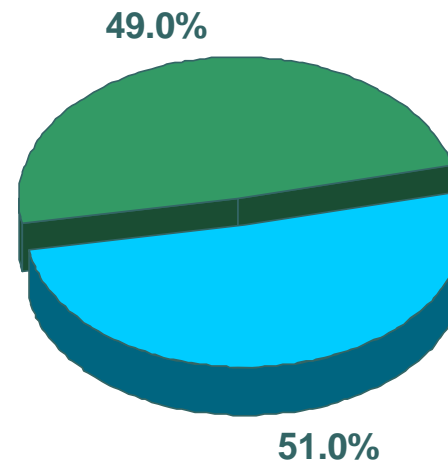


Gender Breakdown Hillsborough County – Workforce Region 15

Employment by Gender



Population by Gender

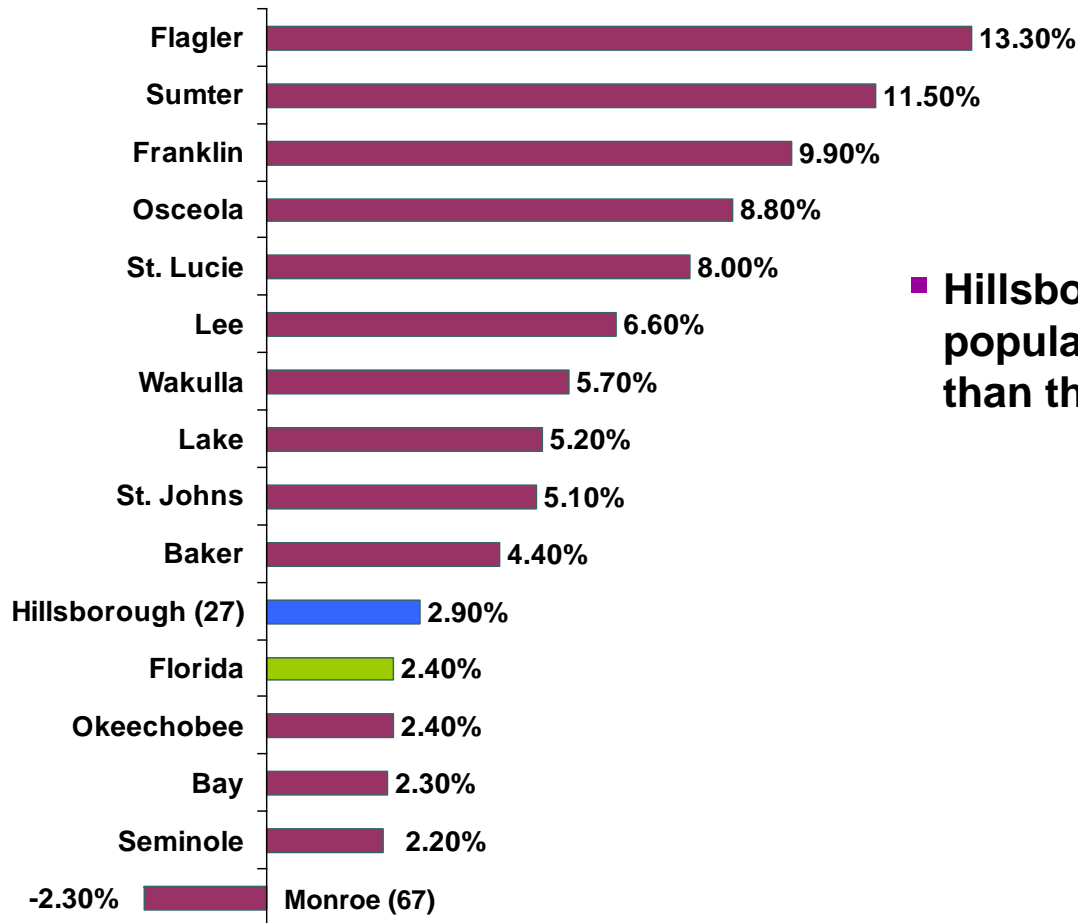




Population Growth Rate

Percent change from 2005 – 2006

Hillsborough County-Workforce Region 15



■ Hillsborough County population is growing faster than the statewide average



Labor Force Conditions

Not Seasonally Adjusted

February 2007

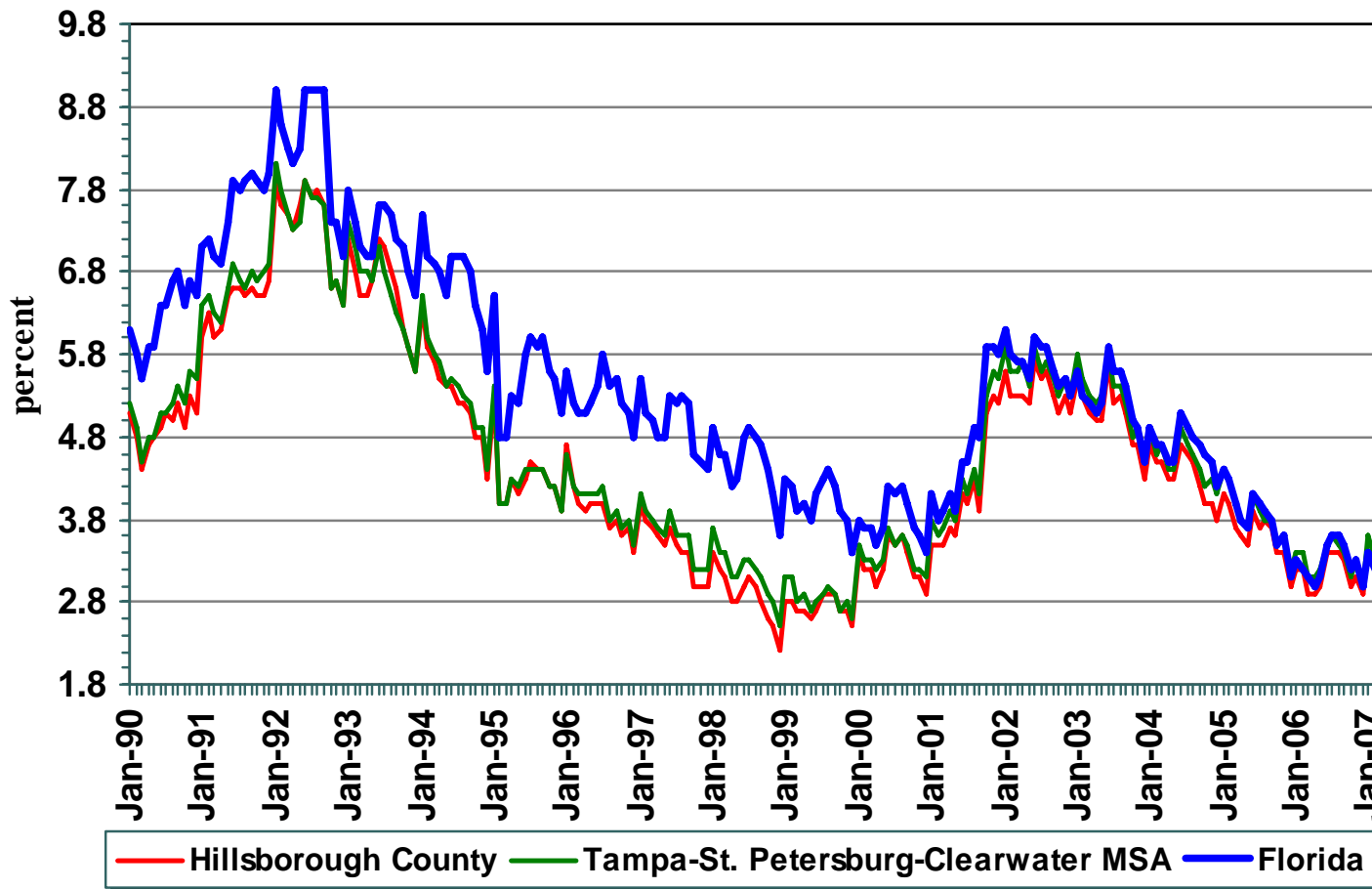
- The unemployment rate in the county is equal to the state and lower than the U.S.

| | Labor Force | Employment | Unemployment | Unemployment Rate | Year Ago Unemployment Rate |
|-------------------------------------|-------------|-------------|--------------|-------------------|----------------------------|
| Hillsborough County | 604,568 | 585,388 | 19,180 | 3.2 | 3.2 |
| Tampa-St. Petersburg-Clearwater MSA | 1,333,755 | 1,289,310 | 44,445 | 3.3 | 3.4 |
| Florida | 9,087,000 | 8,796,000 | 291,000 | 3.2 | 3.2 |
| United States | 151,879,000 | 144,479,000 | 7,400,000 | 4.9 | 5.1 |



Unemployment Rates

Not Seasonally Adjusted



■ Unemployment rates have been trending downward since 2002 but are leveling off currently

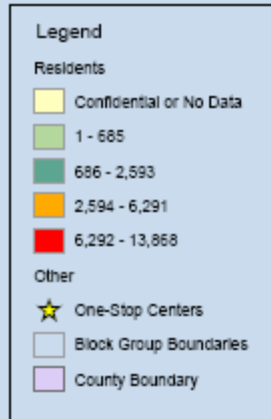
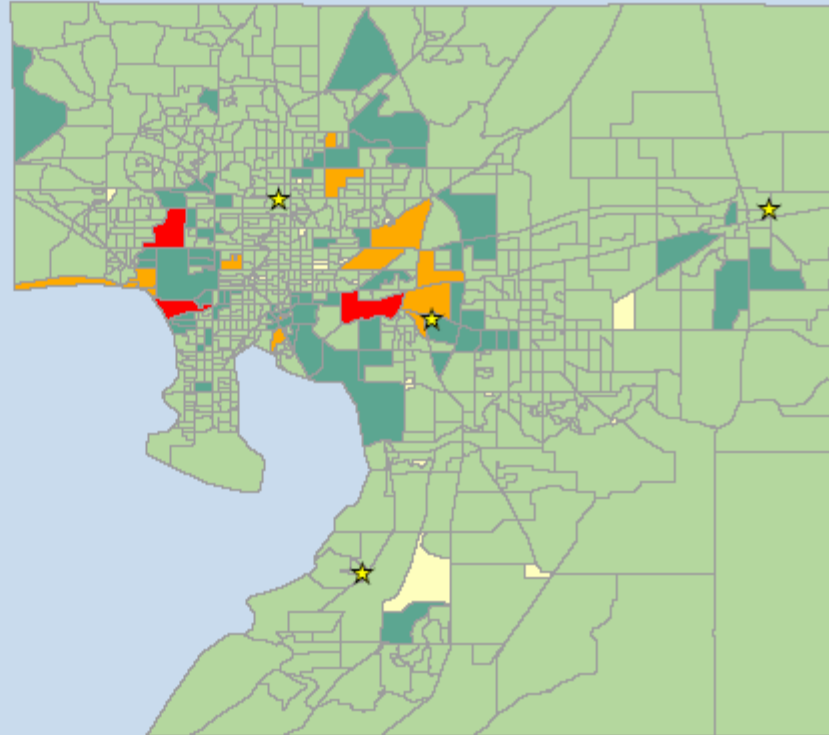
Source: Florida Agency for Workforce Innovation, Labor Market Statistics, Local Area Unemployment Statistics in cooperation with the U.S. Department of Labor, Bureau of Labor Statistics, March 30, 2007



Live and Work in the Region

Workforce Region 15

Where Hillsborough County Residents Work in Hillsborough County



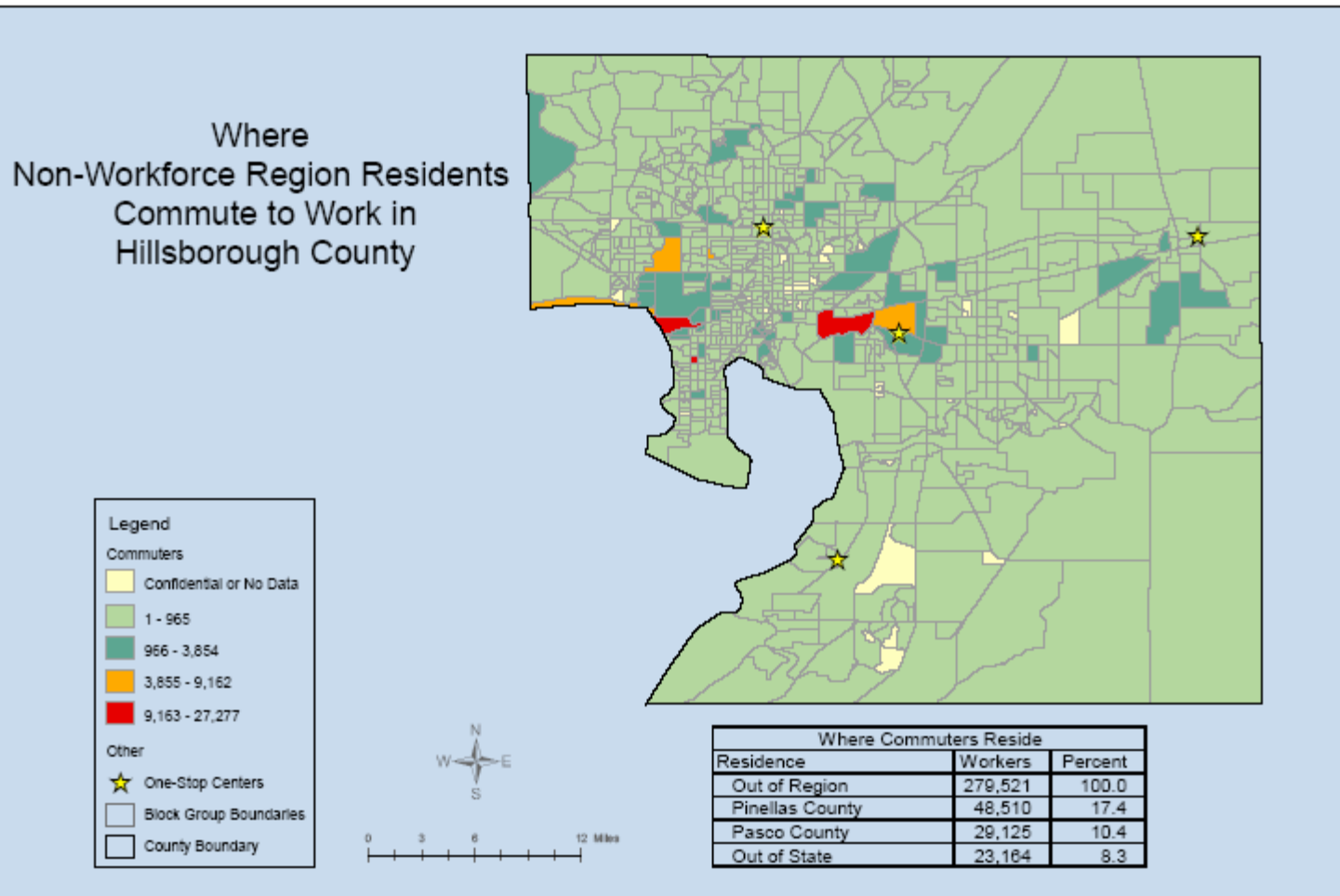
| Where Region Residents Work | | |
|-----------------------------|---------|---------|
| Place | Workers | Percent |
| Florida | 401,267 | 100.0 |
| Hillsborough County | 249,760 | 62.2 |
| Pinellas County | 38,233 | 9.5 |
| Orange County | 16,520 | 4.1 |

Note: Data are displayed by Census 2000 block groups from block level data.
 Source: US Department of Commerce, Census Bureau, Local Employment Dynamics (LED), Origin-Destination Matrix (2nd Quarter 2003, private-sector primary jobs).
 Prepared by: Florida Agency for Workforce Innovation, Labor Market Statistics, September 2006.



Commuting to the Region

Workforce Region 15



Note: Data are displayed by Census 2000 block groups from block level data.
 Source: US Department of Commerce, Census Bureau, Local Employment Dynamics (LED), Origin-Destination Matrix (2nd Quarter 2003, private-sector primary jobs).
 Prepared by: Florida Agency for Workforce Innovation, Labor Market Statistics, September 2006.



Employment in the Ten Most Populous States Seasonally Adjusted (in thousands)

| State | February 2007 | February 2006 - February 2007 | | |
|--------------|------------------|-------------------------------|-----------------|---------------|
| | | Percent Change | Level Change | Level Rank |
| Texas | 10,178.8 | 2.3 | 231.2 | 1 |
| Florida | 8,080.5 | 1.7 | 134.7 | 3 |
| California | 15,229.8 | 1.5 | 230.7 | 2 |
| Georgia | 4,128.4 | 1.5 | 59.1 | 5 |
| New York | 8,671.1 | 1.1 | 93.9 | 4 |
| Illinois | 5,976.3 | 0.9 | 55.4 | 6 |
| Pennsylvania | 5,790.5 | 0.9 | 52.9 | 7 |
| New Jersey | 4,084.6 | 0.4 | 18.2 | 8 |
| Ohio | 5,423.6 | -0.4 | -24.1 | 9 |
| Michigan | 4,307.8 | -1.3 | -55.3 | 10 |



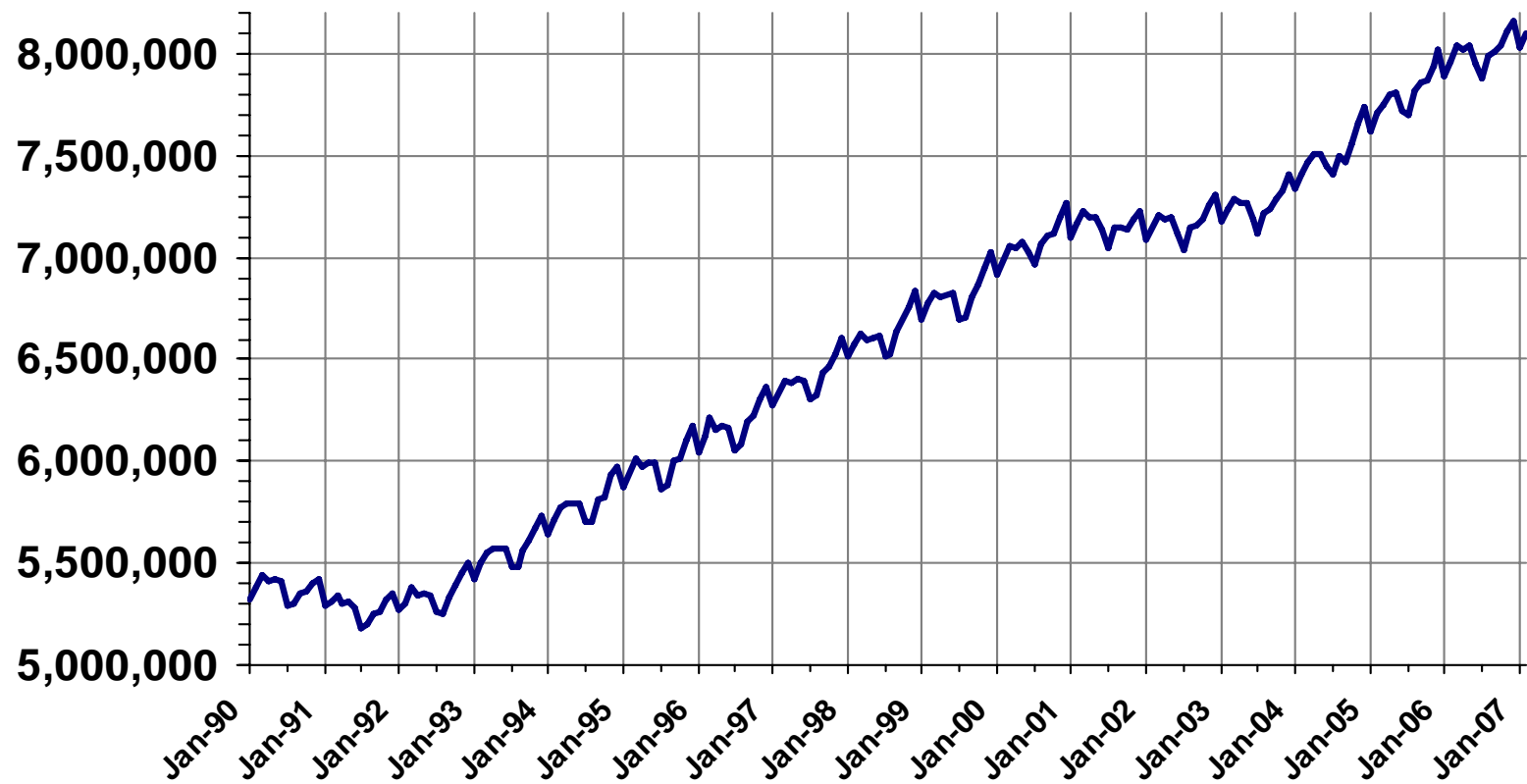
Nonagricultural Employment Not Seasonally Adjusted

- Area employment is growing faster than the state

| Not Seasonally Adjusted | February 2007 | February 2006 | Change | Percent Change |
|-------------------------------------|---------------|---------------|-----------|----------------|
| Tampa-St. Petersburg-Clearwater MSA | 1,319,900 | 1,295,700 | 24,200 | 1.9% |
| Florida | 8,094,800 | 7,962,300 | 132,500 | 1.7% |
| United States | 135,903,000 | 133,887,000 | 2,016,000 | 1.5% |



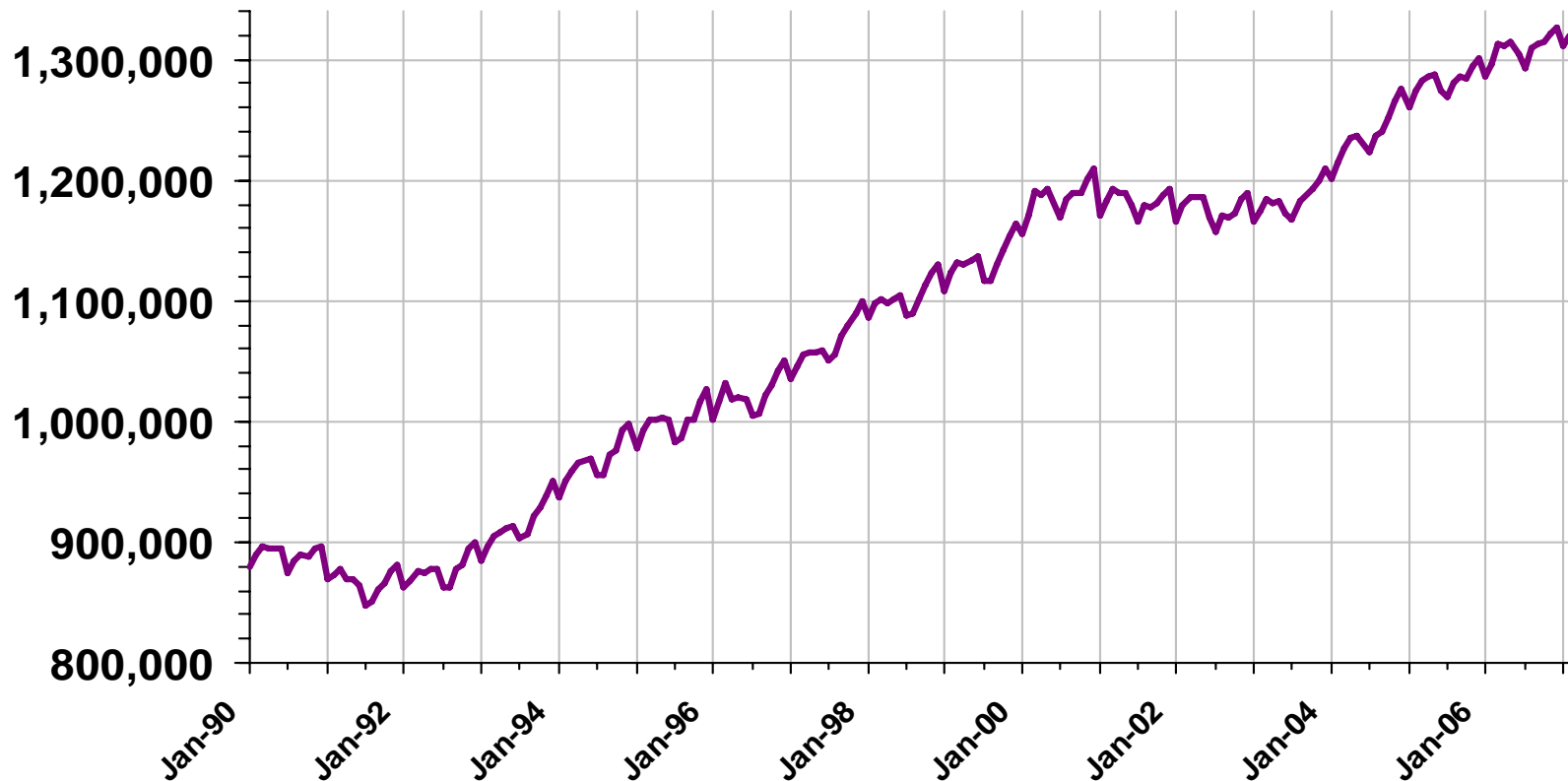
Florida Nonagricultural Employment Not Seasonally Adjusted, 1990-Current



Source: Florida Agency for Workforce Innovation, Labor Market Statistics Center, Current Employment Statistics program in cooperation with the U.S. Department of Labor, Bureau of Labor Statistics, March 30, 2007



Tampa-St. Petersburg-Clearwater MSA Total Nonagricultural Employment Not Seasonally Adjusted



Source: Florida Agency for Workforce Innovation, Labor Market Statistics, Current Employment Statistics in cooperation with the U.S. Department of Labor, Bureau of Labor Statistics, March 30, 2007



Employment by Industry

2005

| Industry | Average Annual | | Rank by State Employment |
|--------------------------------------|------------------------|-----------|-----------------------------|
| | Hillsborough County | Florida | |
| Total | 625,261 | 7,744,343 | |
| Professional and Business Services | 130,695 | 1,321,205 | 2 |
| Trade, Transportation, and Utilities | 117,384 | 1,556,992 | 1 |
| Total Government | 72,753 | 1,052,843 | 3 |
| Education and Health Services | 64,075 | 905,244 | 4 |
| Financial Activities | 58,346 | 526,269 | 7 |
| Leisure and Hospitality | 56,307 | 885,080 | 5 |
| Construction | 42,067 | 580,075 | 6 |
| Manufacturing | 31,743 | 399,135 | 8 |
| Information | 22,046 | 168,573 | 10 |
| Other Services | 16,510 | 243,559 | 9 |
| Natural Resources and Mining | 12,615 | 97,992 | 11 |

•May not add to total due to unclassified employment

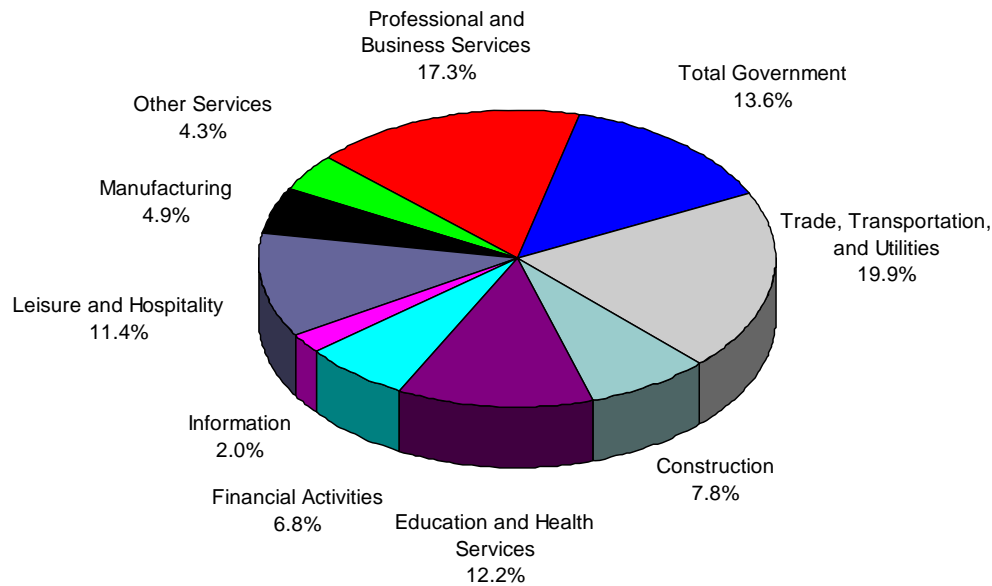
Source: Florida Agency for Workforce Innovation, Labor Market Statistics, Quarterly Census of Employment and Wages program in cooperation with the U.S. Department of Labor, Bureau of Labor Statistics, 2005



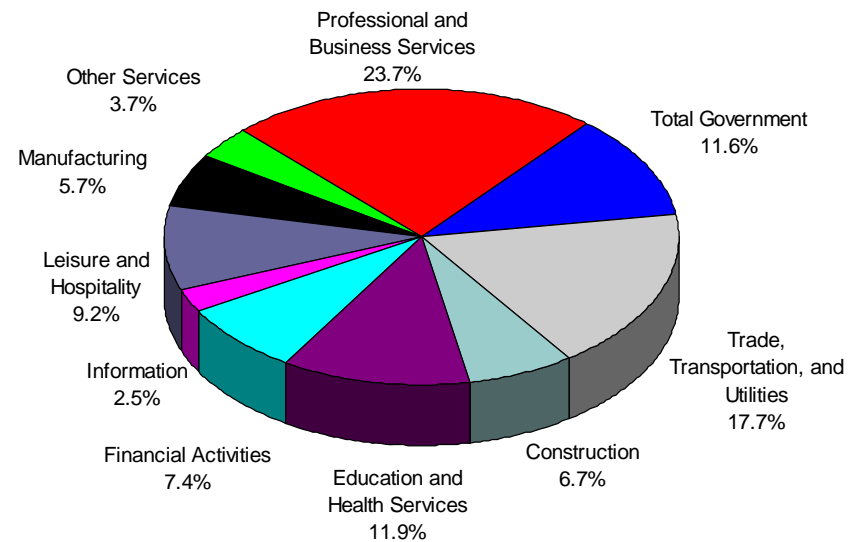
Nonagricultural Employment by Industry

February 2007

- The Tampa-St. Petersburg-Clearwater MSA has a larger percentage of professional and business services; manufacturing; financial activities; and information employment than the state



Florida



Tampa-St. Petersburg-Clearwater MSA

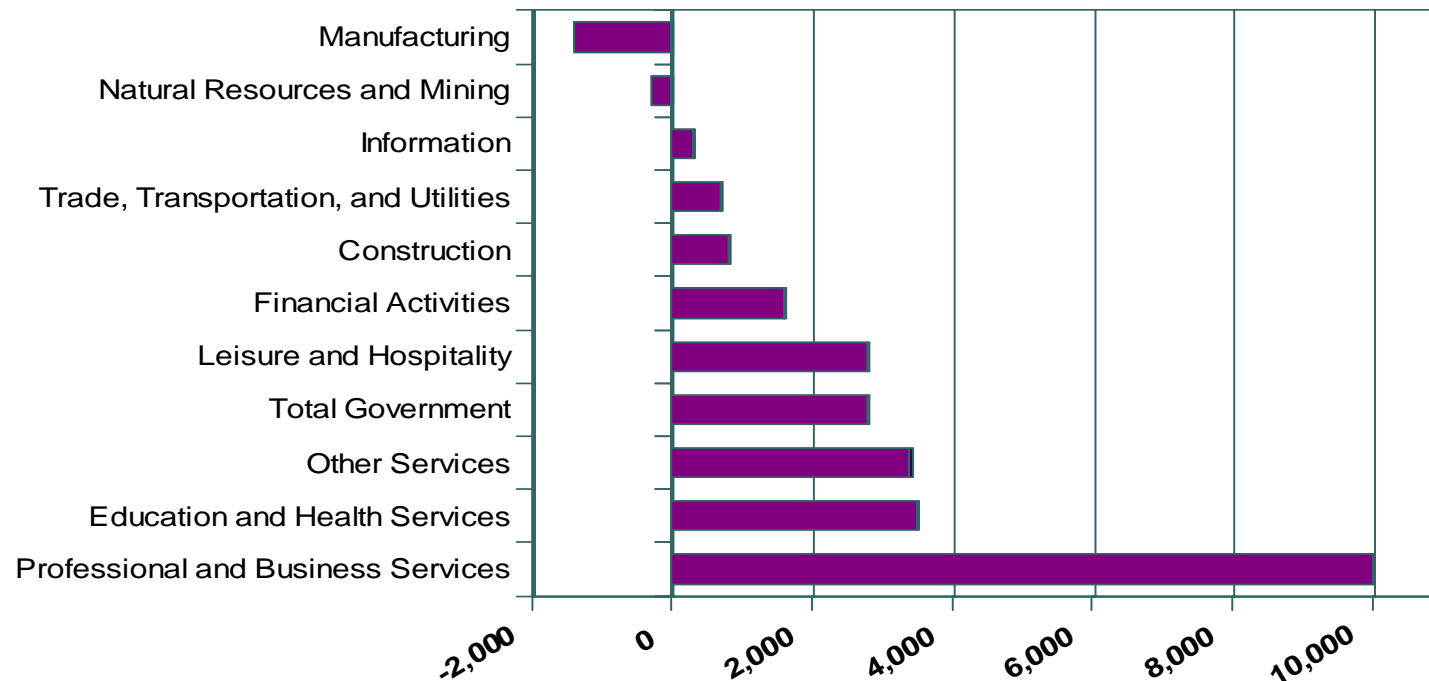
Note: Natural resources and mining too small to display.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics, Current Employment Statistics in cooperation with the U.S. Department of Labor, Bureau of Labor Statistics, March 30, 2007



Professional and Business Services Gains More Jobs Than Any Other Industry in the Tampa-St. Petersburg-Clearwater MSA (Over the Year)

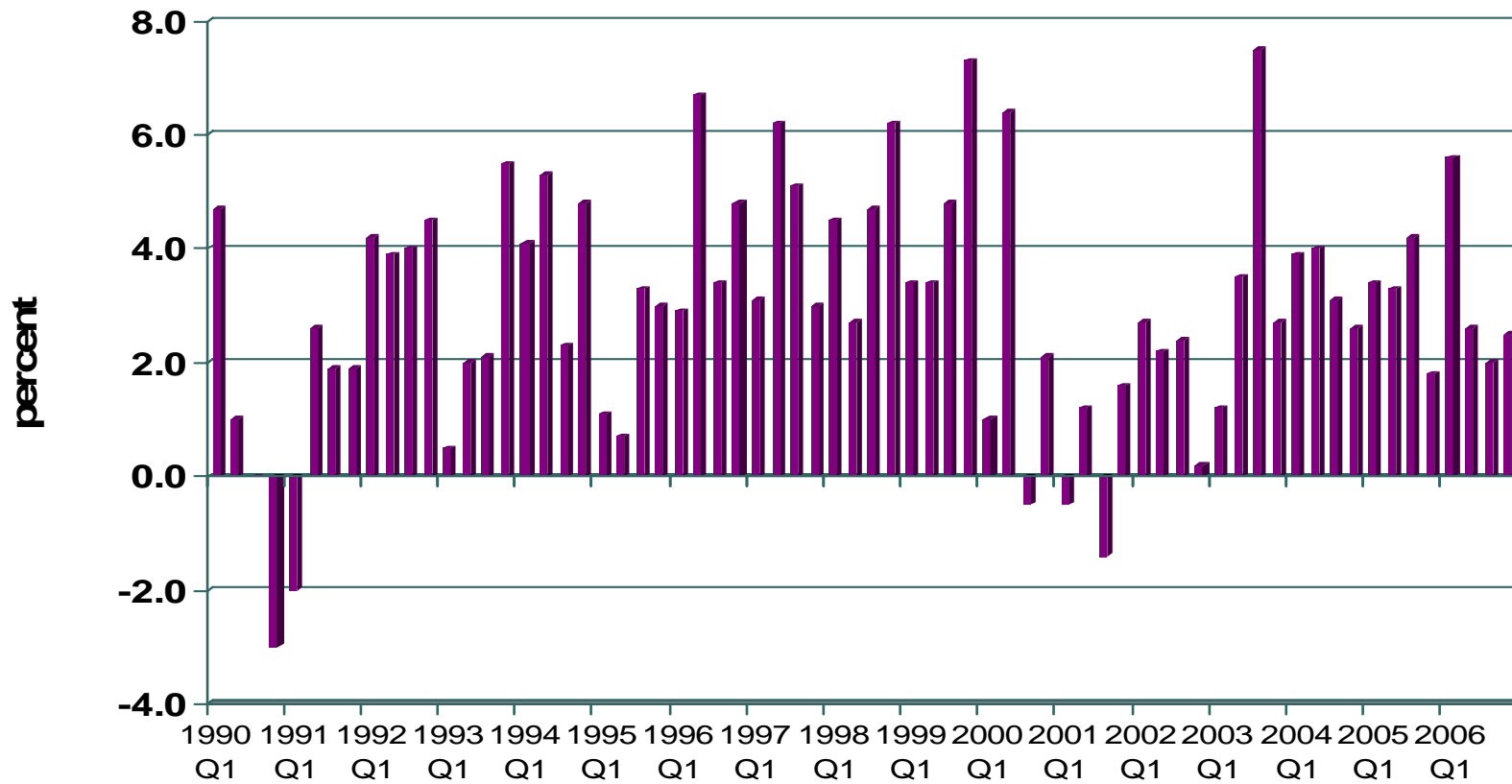
February 2006 – February 2007



Source: Florida Agency for Workforce Innovation, Labor Market Statistics, Current Employment Statistics in cooperation with the U.S. Department of Labor, Bureau of Labor Statistics, March 30, 2007



Quarterly Change in Real U.S. Gross Domestic Product Seasonally Adjusted at Annual Rates



Source: U.S. Department of Commerce, Bureau of Economic Analysis

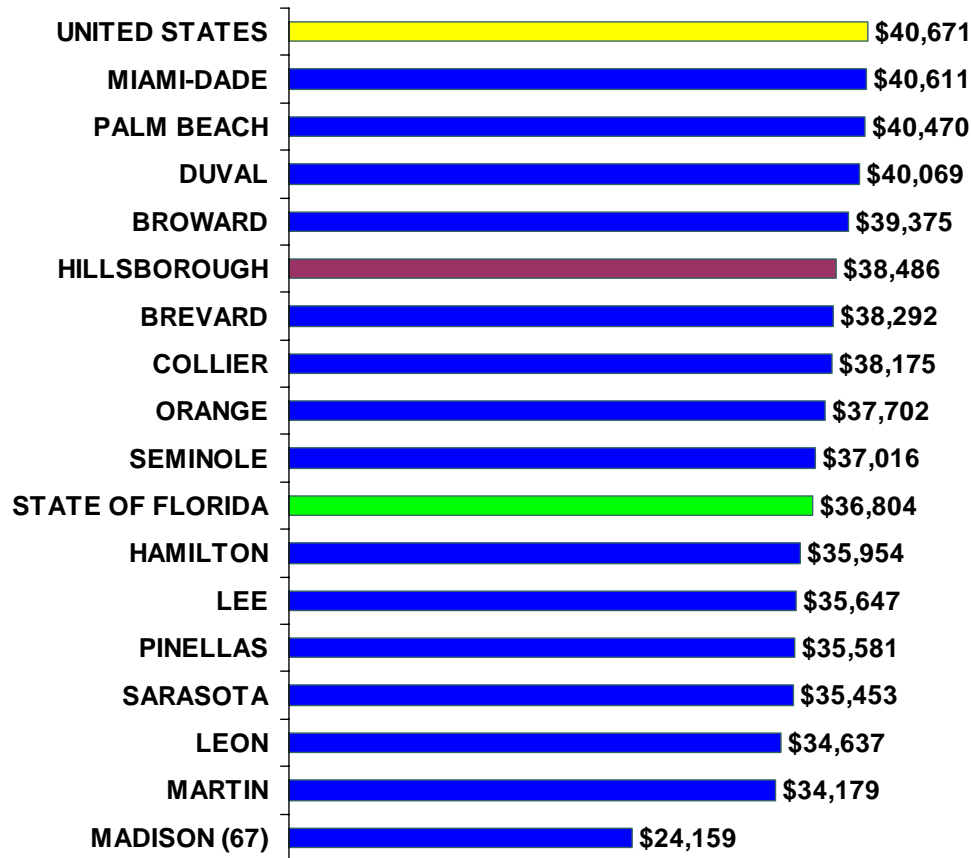


Wages by Industry

| Industry | Hillsborough County Average Annual Wages | Florida Average Annual Wages | Rank by State Wages |
|--------------------------------------|---|---|------------------------------------|
| Total, All Industries | \$38,486 | \$36,804 | |
| Information | \$60,520 | \$52,849 | 1 |
| Financial Activities | \$55,158 | \$52,659 | 2 |
| Government | \$42,040 | \$41,272 | 4 |
| Manufacturing | \$41,606 | \$43,409 | 3 |
| Construction | \$40,309 | \$38,284 | 7 |
| Education and Health Services | \$39,752 | \$38,322 | 6 |
| Professional and Business Services | \$37,395 | \$39,390 | 5 |
| Trade, Transportation, and Utilities | \$36,445 | \$33,950 | 8 |
| Other Services | \$27,462 | \$25,768 | 9 |
| Leisure and Hospitality | \$18,543 | \$19,303 | 11 |
| Natural Resources and Mining | \$16,110 | \$22,841 | 10 |



Florida Average Annual Wages Range from \$40,611 to \$24,159

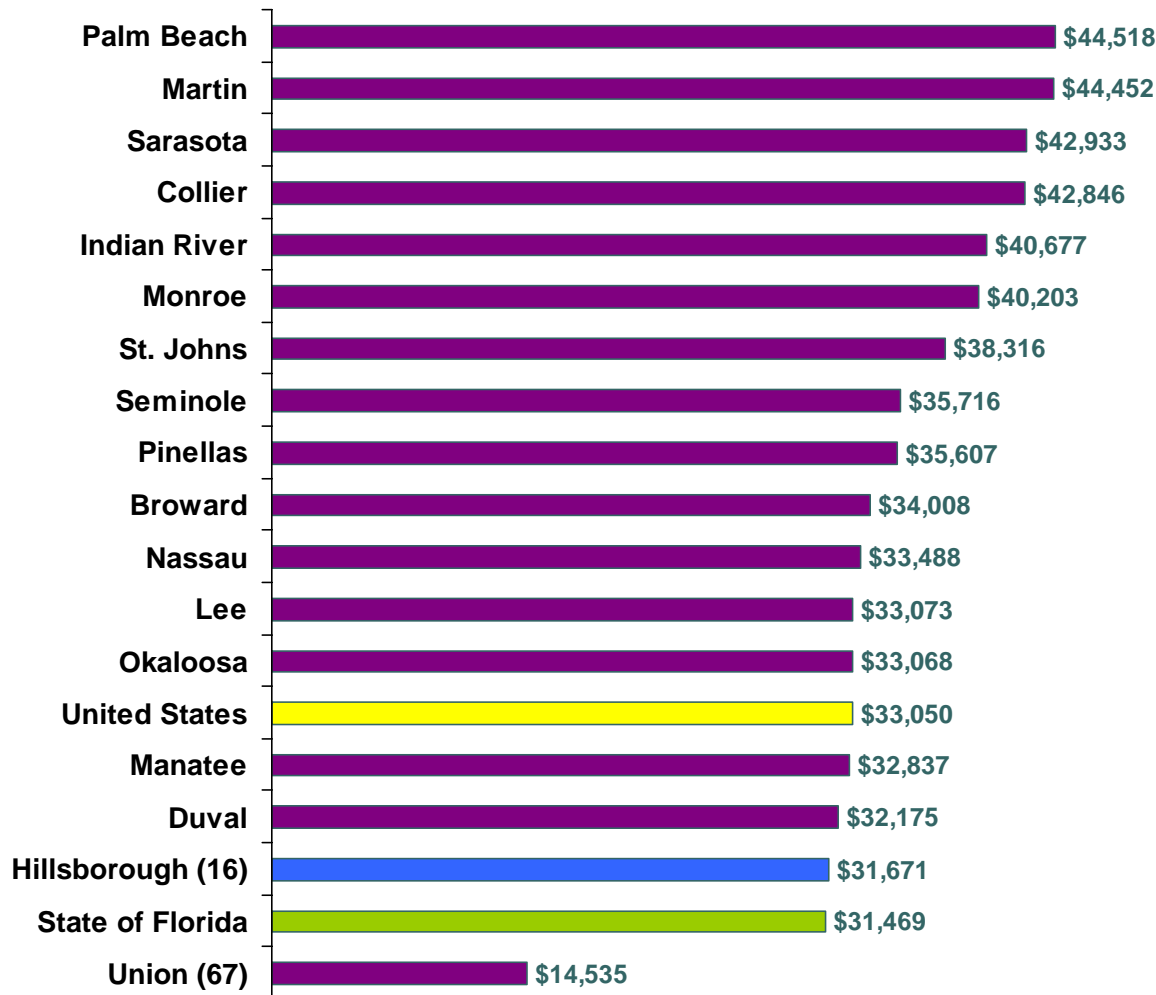


■ Hillsborough County ranks 5th highest for average annual wage



Florida Per Capita Income

Range from \$44,518 to \$14,535



- Hillsborough County ranks just above the state in per capita personal income



Fastest Growing Industries*

Hillsborough County

| Rank | Industry Title | Annual Percent Growth |
|------|--|-----------------------|
| 1 | Business Schools and Computer and Management Training | 8.49 |
| 2 | Other Motor Vehicle Dealers | 7.65 |
| 3 | Motion Picture and Video Industries | 6.45 |
| 4 | Employment Services | 5.58 |
| 5 | Other General Merchandise Stores | 5.26 |
| 6 | Other Amusement and Recreation Industries | 5.21 |
| 7 | Individual and Family Services | 5.17 |
| 8 | Community Food and Housing, and Emergency and Other Relief | 5.15 |
| 9 | Home Health Care Services | 5.12 |
| 10 | Other Personal Services | 5.10 |

*Includes industries with a minimum of 300 jobs in 2006

Source: Florida Agency for Workforce Innovation, Labor Market Statistics, Forecast to 2014



Industries Gaining the Most New Jobs

Hillsborough County

| Rank | Industry Title | Annual Growth |
|------|---|---------------|
| 1 | Employment Services | 5,421 |
| 2 | Elementary and Secondary Schools (Public and Private) | 580 |
| 3 | Insurance Carriers | 442 |
| 4 | Nondepository Credit Intermediation | 396 |
| 5 | Offices of Physicians | 394 |
| 6 | Full-Service Restaurants | 380 |
| 7 | General Medical and Surgical Hospitals (Public and Private) | 362 |
| 8 | Local Government, Excluding Education and Hospitals | 352 |
| 9 | Building Equipment Contractors | 343 |
| 10 | Crop Production | 282 |



Fastest-Growing Occupations*

Hillsborough County

| Rank | Occupational Title | Annual Percent Growth | Average Hourly Wage |
|------|--|-----------------------|---------------------|
| 1 | Highway Maintenance Workers | 5.57 | \$13.22 |
| 2 | Security and Fire Alarm Systems Installers | 5.46 | \$17.58 |
| 3 | Network Systems and Data Communications Analysts | 5.31 | \$28.93 |
| 4 | Personal and Home Care Aides | 5.20 | \$10.30 |
| 5 | Medical Assistants | 4.76 | \$12.63 |
| 6 | First-Line Superv. of Landscaping and Groundskeeping | 4.56 | \$18.47 |
| 7 | Pharmacy Technicians | 4.55 | \$11.70 |
| 8 | Computer Software Engineers, Applications | 4.48 | \$44.11 |
| 9 | Home Health Aides | 4.48 | \$10.57 |
| 10 | Landscaping and Groundskeeping Workers | 4.18 | \$10.24 |

*Includes occupations with a minimum employment greater than 400 jobs in 2006

Wages listed as NA are confidential and cannot be published for public viewing.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics, 2006 Wage Data, Forecast to 2014



Occupations Gaining the Most New Jobs Hillsborough County

| Rank | Occupational Title | Annual Growth | Average Hourly Wage |
|------|--|---------------|---------------------|
| 1 | Customer Service Representatives | 694 | \$14.05 |
| 2 | Laborers and Freight, Stock, and Material Movers, Hand | 652 | \$9.34 |
| 3 | Waiters and Waitresses | 557 | \$8.19 |
| 4 | Retail Salespersons | 555 | \$12.21 |
| 5 | Construction Laborers | 430 | \$11.64 |
| 6 | Registered Nurses | 406 | \$26.18 |
| 7 | Office Clerks, General | 393 | \$11.14 |
| 8 | Janitors and Cleaners, Except Maids and Housekeeping | 378 | \$9.17 |
| 9 | Carpenters | 325 | \$15.34 |
| 10 | Landscaping and Groundskeeping Workers | 279 | \$10.24 |



Highest and Lowest Paying Occupations

Workforce Region 15



| Highest Paying | | Average Annual Wage |
|----------------|---------------------------------|---------------------|
| Rank | Occupational Title | |
| 1 | Surgeons | \$200,013 |
| 2 | Law Teachers, Postsecondary | \$198,349 |
| 3 | Internists, General | \$185,307 |
| 4 | Anesthesiologists | \$180,045 |
| 5 | Obstetricians and Gynecologists | \$180,024 |

| Lowest Paying | | Average Annual Wage |
|---------------|--|---------------------|
| Rank | Occupational Title | |
| 1 | Graders and Sorters, Agricultural Products | \$14,102 |
| 2 | Gaming Dealers | \$14,997 |
| 3 | Automotive Glass Installers and Repairers | \$15,330 |
| 4 | Dining Room & Cafeteria Attendants & Bartender Helpers | \$15,371 |
| 5 | Ushers, Lobby Attendants, and Ticket Takers | \$15,413 |





Top Occupations for Low Skill/Entry Level Workers and Welfare Participants Workforce Region 15 (ranked by openings)

| Rank | Occupational Title | Average | 2014 Forecast | |
|------|---|-------------|-----------------|-----------------|
| | | Hourly Wage | Annual % Growth | Annual Openings |
| 1 | Waiters and Waitresses | \$8.19 | 3.10 | 1,424 |
| 2 | Retail Salespersons | \$12.21 | 2.37 | 1,366 |
| 3 | Laborers and Freight, Stock, and Material Movers, Hand | \$9.34 | 3.15 | 1,285 |
| 4 | Customer Service Representatives | \$14.05 | 3.32 | 984 |
| 5 | Office Clerks, General | \$11.14 | 2.01 | 810 |
| 6 | Cashiers | \$8.25 | 0.53 | 695 |
| 7 | Food Preparation & Serving Workers, Including Fast Food | \$7.64 | 1.34 | 689 |
| 8 | Janitors and Cleaners, Except Maids and Housekeeping | \$9.17 | 2.55 | 645 |
| 9 | Construction Laborers | \$11.64 | 3.83 | 568 |
| 10 | Sales Reps., Wholesale and Manufacturing | \$26.01 | 1.51 | 453 |



Top Occupations for Low Skill/Entry Level Workers and Welfare Participants Workforce Region 15 (ranked by wage)

| Rank | Occupational Title | Average | 2014 Forecast | |
|------|---|-------------|-----------------|-----------------|
| | | Hourly Wage | Annual % Growth | Annual Openings |
| 1 | Advertising Sales Agents | \$27.03 | 0.22 | 17 |
| 2 | Sales Reps., Wholesale and Manufacturing | \$26.01 | 1.51 | 453 |
| 3 | Correctional Officers and Jailers | \$19.38 | 1.69 | 84 |
| 4 | Production, Planning, and Expediting Clerks | \$17.64 | 1.06 | 36 |
| 5 | Bill and Account Collectors | \$16.81 | 3.55 | 217 |
| 6 | Loan Interviewers and Clerks | \$16.80 | 2.34 | 44 |
| 7 | Insulation Workers, Mechanical | \$16.73 | 0.95 | 17 |
| 8 | Executive Secretaries and Administrative Assistants | \$16.71 | 1.87 | 299 |
| 9 | Police, Fire, and Ambulance Dispatchers | \$16.67 | 1.89 | 16 |
| 10 | Drywall and Ceiling Tile Installers | \$16.18 | 3.44 | 38 |



Top Occupations for Post-Secondary Vocational Education or Community College Completers Workforce Region 15 (ranked by openings)

| Rank | Occupational Title | Average Hourly Wage | 2014 Forecast | |
|------|---|---------------------------|--------------------|--------------------|
| | | | Annual % Growth | Annual Openings |
| 1 | Registered Nurses | \$26.18 | 3.58 | 626 |
| 2 | Carpenters | \$15.34 | 3.37 | 472 |
| 3 | Licensed Practical and Licensed Vocational Nurses | \$17.50 | 3.73 | 269 |
| 4 | Cooks, Restaurant | \$10.48 | 2.43 | 240 |
| 5 | Real Estate Sales Agents | \$28.51 | 2.03 | 209 |
| 6 | Automotive Service Technicians and Mechanics | \$17.63 | 2.36 | 174 |
| 7 | Electricians | \$15.90 | 2.39 | 130 |
| 8 | Computer Support Specialists | \$18.17 | 2.40 | 123 |
| 9 | Legal Secretaries | \$16.70 | 3.00 | 123 |
| 10 | Police and Sheriff's Patrol Officers | \$23.43 | 1.94 | 110 |



Top Occupations for Post-Secondary Vocational Education or Community College Completers Workforce Region 15 (ranked by wage)

| Rank | Occupational Title | Average Hourly Wage | 2014 Forecast | |
|------|---|---------------------------|--------------------|--------------------|
| | | | Annual % Growth | Annual Openings |
| 1 | Real Estate Brokers | \$34.40 | 3.81 | 90 |
| 2 | Ship Engineers | \$30.22 | 1.75 | 16 |
| 3 | Detectives and Criminal Investigators | \$29.03 | 2.54 | 29 |
| 4 | Real Estate Sales Agents | \$28.51 | 2.03 | 209 |
| 5 | Coaches and Scouts | \$28.33 | 2.33 | 31 |
| 6 | Food Service Managers | \$27.58 | 1.83 | 23 |
| 7 | Registered Nurses | \$26.18 | 3.58 | 626 |
| 8 | Cost Estimators | \$25.17 | 2.70 | 48 |
| 9 | Appraisers and Assessors of Real Estate | \$25.06 | 1.67 | 23 |
| 10 | Diagnostic Medical Sonographers | \$23.90 | 3.57 | 16 |

Source: Florida Agency for Workforce Innovation, Labor Market Statistics, 2006 Wage Data, Forecast to 2014



Top Occupations for University Graduates Workforce Region 15 (ranked by openings)

| Rank | Occupational Title | Average | 2014 Forecast | |
|------|--|-------------|-----------------|-----------------|
| | | Hourly Wage | Annual % Growth | Annual Openings |
| 1 | Accountants and Auditors | \$28.18 | 2.98 | 371 |
| 2 | Lawyers | \$52.69 | 2.58 | 226 |
| 3 | General and Operations Managers | \$47.36 | 2.58 | 221 |
| 4 | Computer Software Engineers, Systems Software | \$36.40 | 3.06 | 183 |
| 5 | Insurance Sales Agents | \$26.47 | 1.72 | 177 |
| 6 | Elementary School Teachers, Except Special Education | \$27.73 | 2.51 | 171 |
| 7 | Management Analysts | \$42.26 | 1.83 | 154 |
| 8 | Computer Systems Analysts | \$32.21 | 3.18 | 145 |
| 9 | Public Relations Specialists | \$22.95 | 3.30 | 110 |
| 10 | Chief Executives | \$70.90 | 2.46 | 106 |



Top Occupations for University Graduates Workforce Region 15 (ranked by wage)

| Rank | Occupational Title | Average | 2014 Forecast | |
|------|---|-------------|-----------------|-----------------|
| | | Hourly Wage | Annual % Growth | Annual Openings |
| 1 | Surgeons | \$96.16 | 3.19 | 23 |
| 2 | Chief Executives | \$70.90 | 2.46 | 106 |
| 3 | Family and General Practitioners | \$66.65 | 3.02 | 33 |
| 4 | Dentists, General | \$53.88 | 1.09 | 20 |
| 5 | Lawyers | \$52.69 | 2.58 | 226 |
| 6 | Sales Managers | \$52.04 | 2.95 | 73 |
| 7 | Securities, and Financial Services Sales Agents | \$47.84 | 1.96 | 63 |
| 8 | General and Operations Managers | \$47.36 | 2.58 | 221 |
| 9 | Health Specialties Teachers, Postsecondary | \$47.35 | 2.35 | 32 |
| 10 | Computer and Information Systems Managers | \$45.21 | 3.03 | 43 |

Source: Florida Agency for Workforce Innovation, Labor Market Statistics, 2006 Wage Data, Forecast to 2014



Top 15 Job Vacancies by Openings

| Occupation | Estimated Vacancies | Average Hourly Wage |
|--|---------------------|---------------------|
| Retail Salespersons | 995 | \$11.39 |
| Customer Service Representatives | 674 | \$13.79 |
| Cashiers | 548 | \$7.94 |
| Registered Nurses | 534 | \$25.11 |
| Construction Laborers | 481 | \$10.44 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 431 | \$8.45 |
| Combined Food Preparation and Serving Workers, Including Fast Food | 414 | \$7.11 |
| Stock Clerks and Order Fillers | 406 | \$9.90 |
| Waiters and Waitresses | 399 | \$7.48 |
| All Other Drafters | 298 | \$17.24 |
| Nursing Aides, Orderlies, and Attendants | 265 | \$10.40 |
| Telemarketers | 259 | \$11.28 |
| Tellers | 249 | \$10.44 |
| Bookkeeping, Accounting, and Auditing Clerks | 227 | \$13.49 |
| Executive Secretaries and Administrative Assistants | 214 | \$16.48 |



Top 15 Job Vacancies by Wage

| Occupation | Estimated Vacancies | Average Hourly Wage |
|--|---------------------|---------------------|
| Anesthesiologists | 11 | \$95.60 |
| Health and Safety Engineers, Except Mining Safety Engineers and Inspectors | 6 | \$83.63 |
| Personal Financial Advisors | 13 | \$53.68 |
| Physicians and Surgeons, All Other | 4 | \$52.97 |
| Medical Scientists, Except Epidemiologists | 31 | \$50.48 |
| Lawyers | 6 | \$50.13 |
| Construction Managers | 25 | \$48.56 |
| Engineering Managers | 3 | \$47.68 |
| Sales Managers | 62 | \$47.47 |
| General and Operations Managers | 72 | \$45.77 |
| Marketing Managers | 27 | \$45.33 |
| Financial Managers | 45 | \$42.64 |
| Pharmacists | 11 | \$41.29 |
| Computer Software Engineers, Applications | 22 | \$39.96 |
| Physicists | 2 | \$37.95 |



What's Hot ...

LMI Products and Services

- Labor supply for business recruitment
- Labor cost analysis for site selection studies,
www.floridawages.com
(wages and benefits)



What's Hot ...

- **Skills-matching analysis**
- **Economic impact analysis**
- **GIS (Geo-coding) maps**
- **Vacancy / Hiring Needs surveys**



What's Hot ...

- Targeted jobs for training program design
- Targeted industry selection and profiles



What's Hot ...

- **Employer / targeted industry analysis**
 - **By employer size class**
 - **For High tech, Biotech, Photonics, Aerospace, etc.**
 - **Longitudinal job creation/destruction**
 - **Employer name and address file**
 - **Mailing labels**
 - **Physical local addresses for Homeland Defense**



What's Hot ...

- **Position Descriptions**
<http://online.onetcenter.org/>
- **Special employer surveys**
- **Benefits surveys**
- **Localized labor market
overviews / presentations**



What's Hot ...

- **Workforce Board member (and staff) orientation / LMI training**
- **One-Stop LMI training**
- **O*NET training for skills matching**
- **Training on industry and occupational coding taxonomies**



What's Hot ...

- **Training for career counselors and teachers**
- **Monthly employment press releases**
- **Census statistics including occupational commuting patterns and affirmative action**
- **Local Employment Dynamics (LED) Program - industry demographics, labor turnover, and commuting patterns**



What's Hot ...

- **FRED – Florida Research and Economic Database**
<http://fred.labormarketinfo.com>
 - Internet-based labor market and economic data base for analysts, businesses, and jobseekers
 - Designed to
 - View current and historical data
 - Ability to
 - Create, view, export, and print your own tables and profiles by area, industry, or occupation
 - Customize your own regions, graphs, maps



What's Hot ...

Internet based FAQs –

<http://www.whatpeopleareasking.com>

■ Job Seekers

- What are the hot jobs?
- What do hot jobs pay?
- What kind of skills, knowledge, and experience do I need for the hot jobs?
- Who trains for the hot jobs?
- What companies employ the hot jobs?
- What kind of skills, knowledge, and experience do I need for jobs?
- What jobs use my skills?
- Where can I find a job?
- What jobs are available now?
- Where can I find training assistance?

■ Businesses / Employers

- What is the size of the labor force in my area?
- What types of industries are in my area?
- What types of companies are expected to grow in my area?
- What are the hot jobs in my area?
- What do jobs pay in my area?
- What kind of skills, knowledge, and experience do jobs require?
- How many job seekers are available by occupation?
- Where do I go to hire available workers?



What's Hot ... Publications / Posters

For Career Development / Job Search / Business Recruitment

- Product Guide
- * ■ Wage Tables (online only)
- * ■ Employment Forecasts (online only)
- Labor Market Trends (online only)
- * ■ Occupational Highlights
- Occupational Profiles
- Giving Children Hope and Skills
- Career Posters
- Wage Conversion Posters
- Jobs Online Posters
- Career Comic Books / Posters

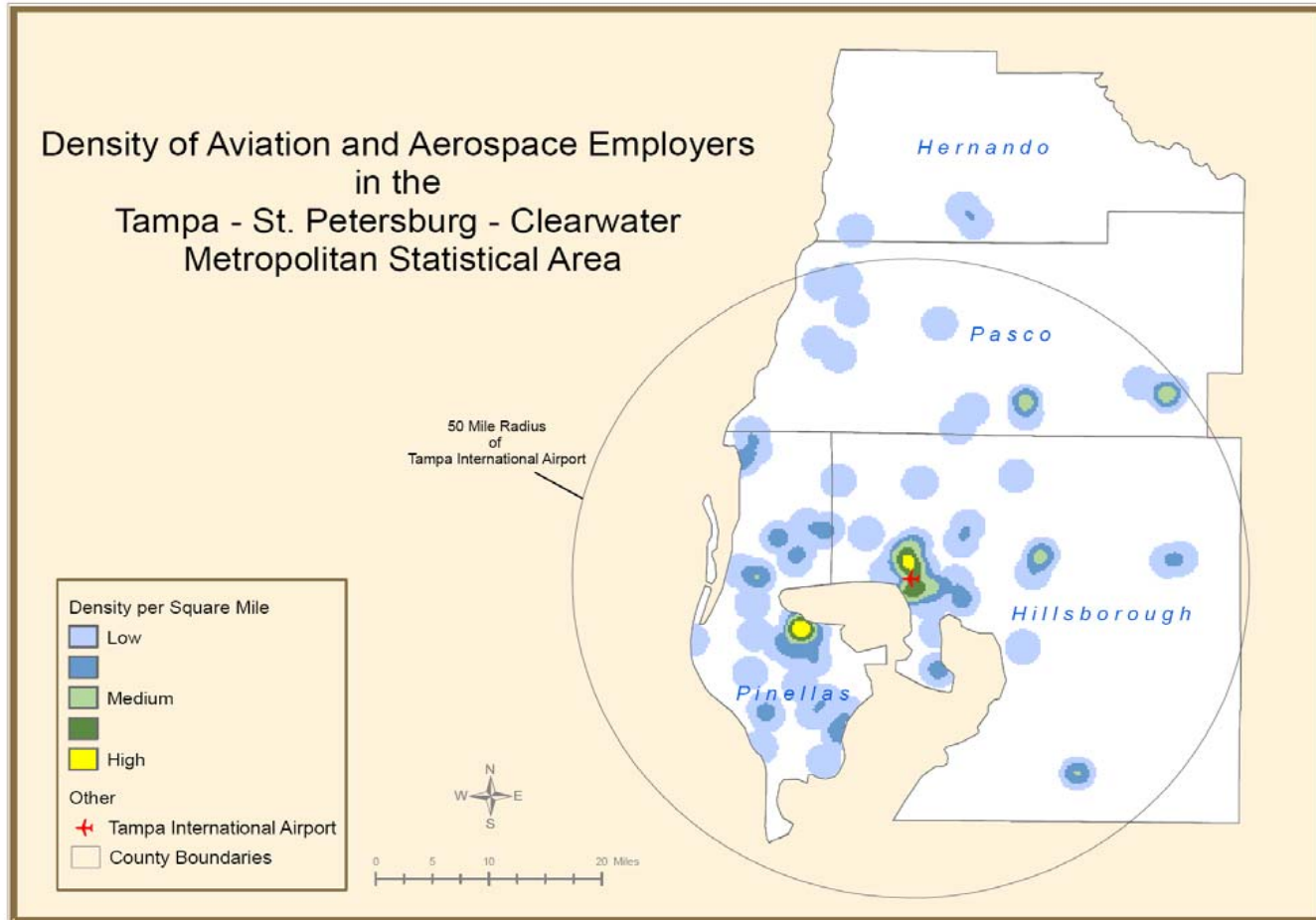


Labor Supply Analysis

- **Aviation and Aerospace - Case study example**
 - Determine occupations desired and those with related skills
- **Combine:**
 - Current employment
 - Job Seekers
 - Training enrollees
 - Training completers
- **Provide (from above) total labor supply or workers potentially available for prospective employer and labor costs**



Potential Employers in Aviation and Aerospace

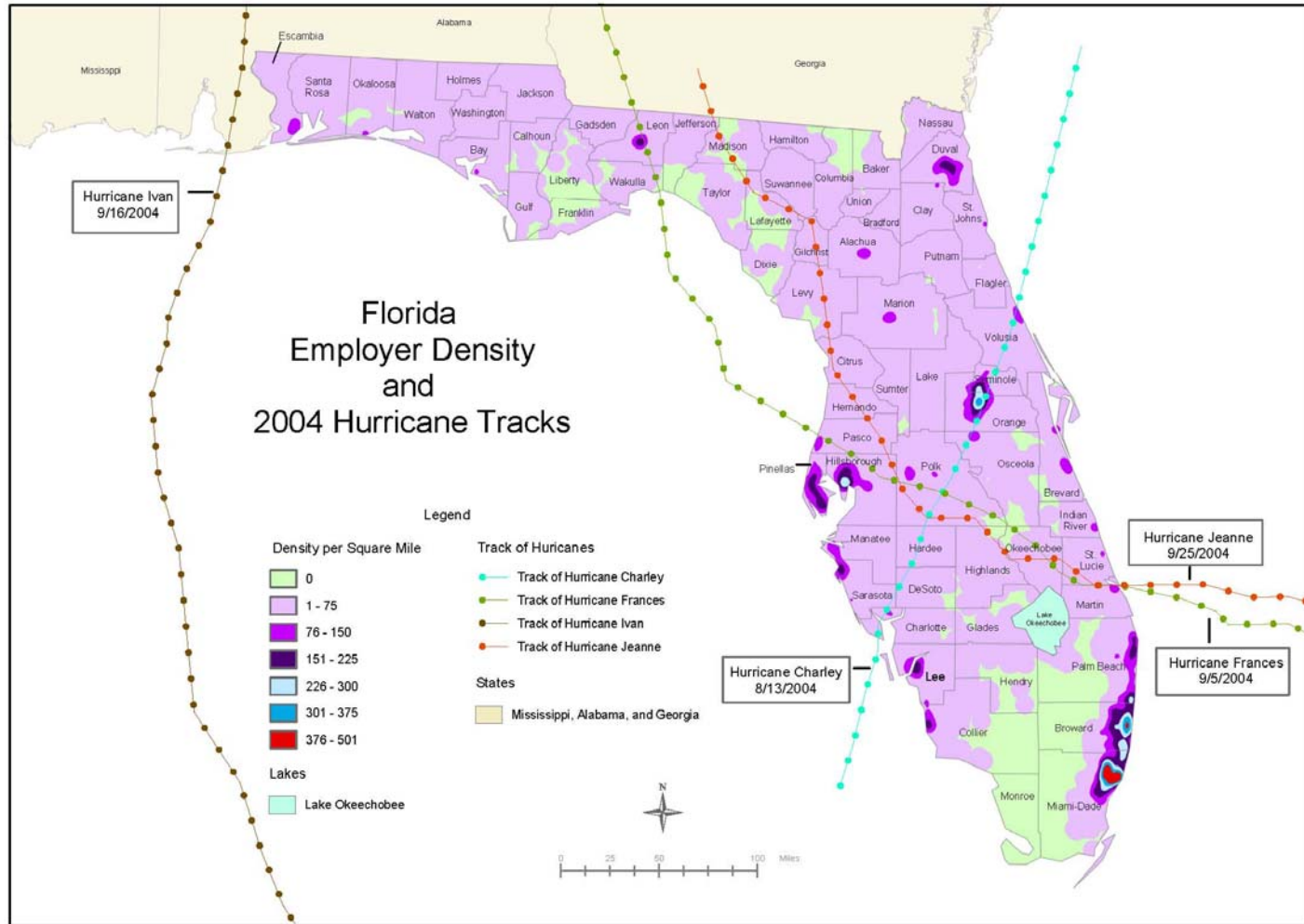


Note: Density calculations create a realistic interpretation of values by displaying the predicted distribution of the data over a continuous surface.
Source: Florida Agency for Workforce Innovation, ALMIS Resource Center Employer Database, InfoUSA Inc., 2006, 2nd Edition.
Prepared by: Florida Agency for Workforce Innovation, Labor Market Statistics, July 2006.



Site Selection Factors

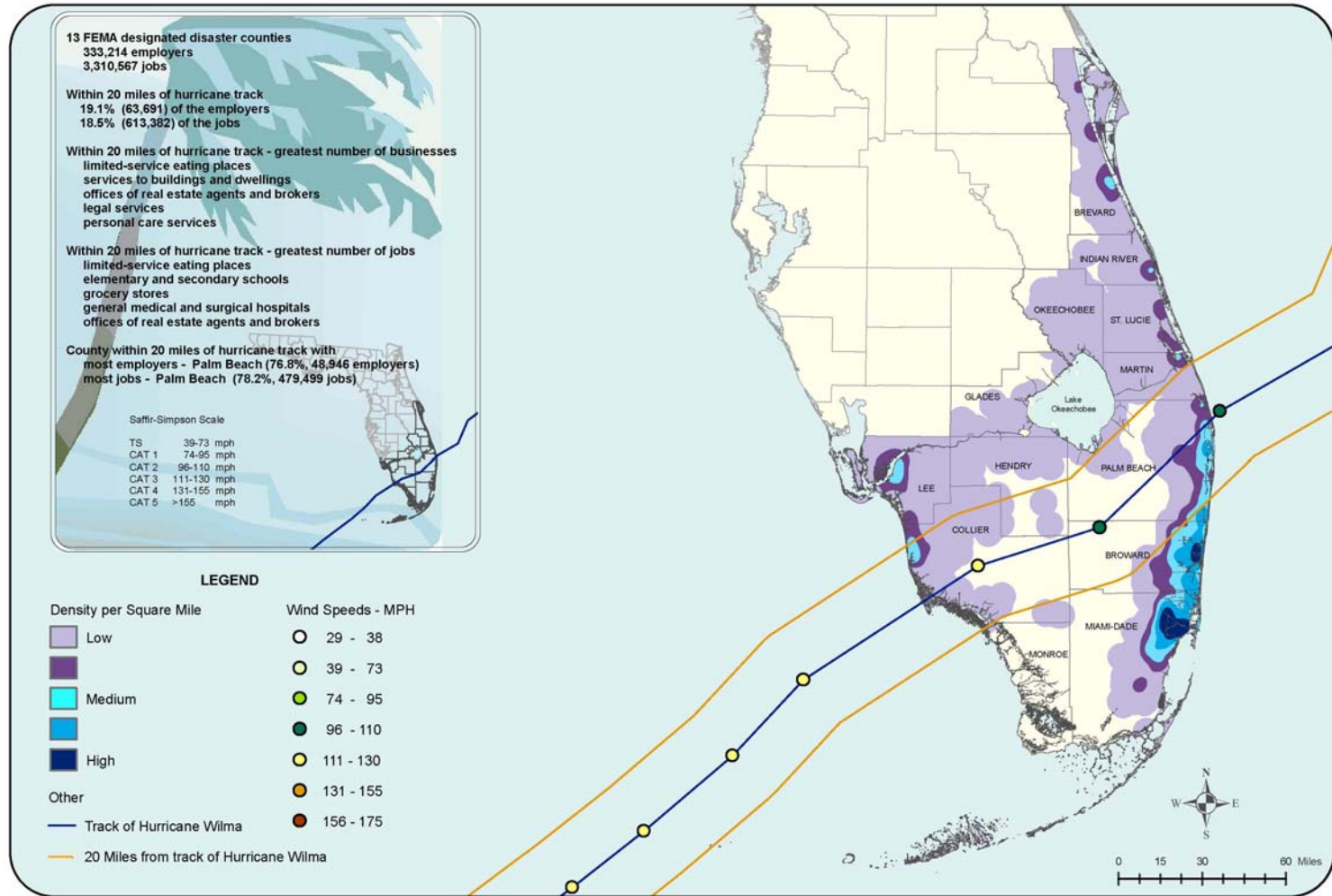
- * 1. Labor costs
- 2. Highway accessibility
- 3. Corporate tax rate
- 4. State and local incentives
- 5. Availability of telecommunications services
- 6. Tax exemptions
- 7. Occupancy or construction costs
- * 8. Availability of skilled labor
- 9. Energy availability and costs
- 10. Availability of high-speed Internet access
- 11. Cost of land
- * 12. Low union profile
- * 13. Proximity to major markets
- 14. Availability of land
- 15. Environmental regulations
- 16. Right-to-work state
- * 17. Availability of unskilled labor
- 18. Raw materials availability
- 19. Availability of long-term financing
- 20. Accessibility to major airport
- * 21. Training programs
- * 22. Proximity to suppliers
- * 23. Proximity to technical university
- 24. Railroad service
- 25. Waterway or Oceanport accessibility



Note: Hurricane Charley made landfall August 13, 2004. Hurricane Frances made landfall September 5, 2004. Hurricane Ivan made landfall September 16, 2004. Hurricane Jeanne made landfall September 25, 2004.
 Source: ALMIS Employer DataBase, InforUSA, and Florida Department of Environmental Protection.
 Prepared by: Agency for Workforce Innovation, Labor Market Statistics, November 2004.



Florida Employer Density and Wind Speeds Hurricane Wilma

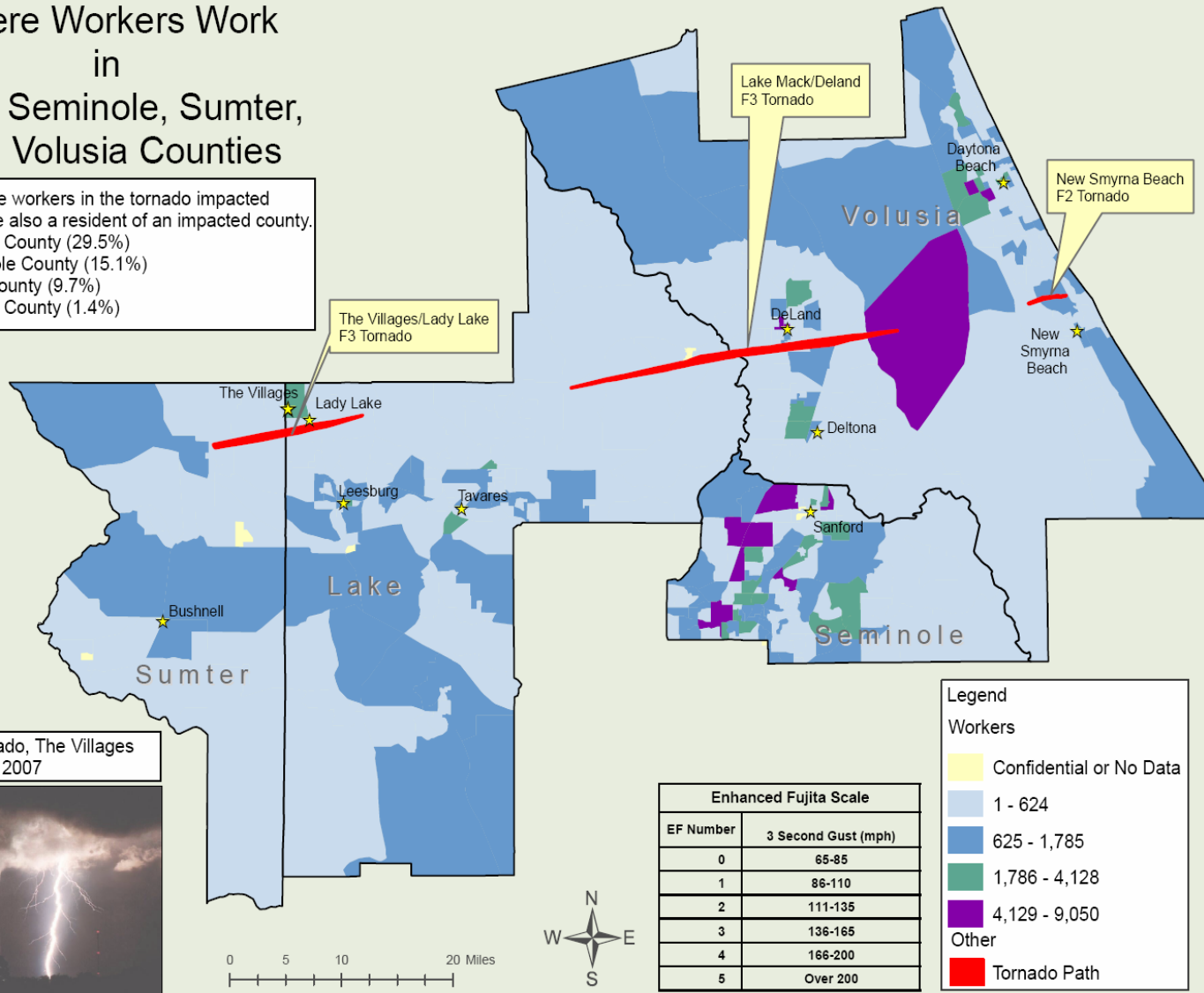


Note: *Density calculations create a realistic interpretation of values by displaying the predicted distribution of the data over a continuous surface. Hurricane Wilma made landfall in Florida on October 24, 2005.
Source: ALMIS Employer Data Base; National Oceanic Atmospheric Administration, National Hurricane Center.
Prepared by: Florida Agency for Workforce Innovation, Labor Market Statistics, November 2005.



Where Workers Work in Lake, Seminole, Sumter, and Volusia Counties

55.7% of the workers in the tornado impacted counties are also a resident of an impacted county.
 Volusia County (29.5%)
 Seminole County (15.1%)
 Lake County (9.7%)
 Sumter County (1.4%)



Actual Tornado, The Villages
February 2, 2007



| Enhanced Fujita Scale | |
|-----------------------|---------------------|
| EF Number | 3 Second Gust (mph) |
| 0 | 65-85 |
| 1 | 86-110 |
| 2 | 111-135 |
| 3 | 136-165 |
| 4 | 166-200 |
| 5 | Over 200 |

Legend

Workers

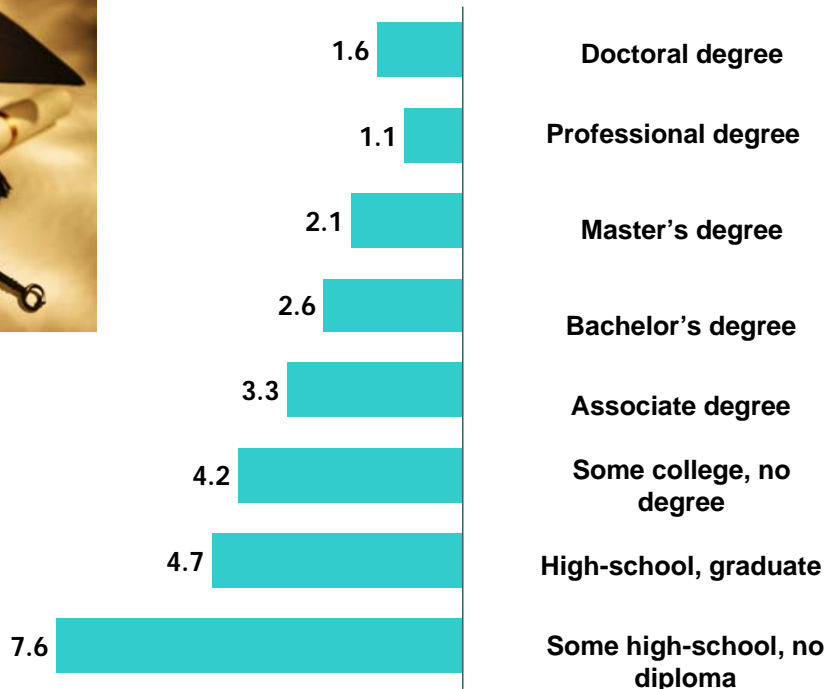
- Yellow: Confidential or No Data
- Light Blue: 1 - 624
- Medium Blue: 625 - 1,785
- Green: 1,786 - 4,128
- Purple: 4,129 - 9,050
- Other
- Red: Tornado Path

Note: Data are displayed by Census 2000 block groups from block level data. Tornado paths were created by Florida Department of Emergency Management based upon preliminary data of the National Weather Service Forecast Office Melbourne, FL using radar, ground truthing, and aerial surveys.
 Source: U.S. Department of Commerce, Census Bureau, Local Employment Dynamics (LED), Origin-Destination Matrix (2nd Quarter 2003, primary jobs).
 Prepared by: Florida Agency for Workforce Innovation, Labor Market Statistics, February, 2007.

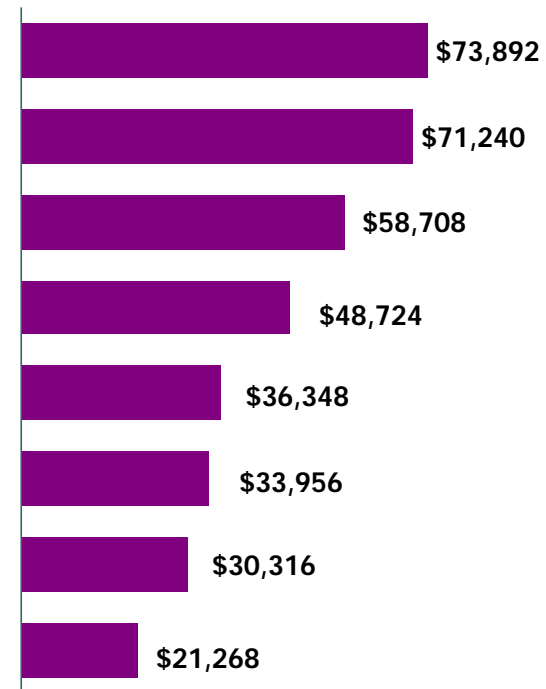


Education and Training pay ...

**Unemployment Rate
(Percent)**



**Median Earnings
(Dollars)**



Notes: Unemployment and earnings for workers 25 and older, by educational attainment; earnings for full-time wage and salary workers

Sources: Unemployment rate, 2005 annual average: Bureau of Labor Statistics; 2005 Weekly Median Earnings (multiplied by 52 weeks), Bureau of the Census.



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