



International Trade Lead

COMPANY NAME : FigueiraNeto Comercial e Servicos Ltda

DATE SUBMITTED: 0/13/2004

CONTACT: Mr. Artur Figueira G Neto
TITLE: Commercial Director

TRADE LEAD ID: 3483

ADDRESS LINE1: Rua Monsenhor Alves Rocha, 140 Grupo 409
ADDRESS LINE2: Penha
CITY: Rio de Janeiro
PROVINCE: Rio de Janeiro
POSTAL CODE: 21070-540
COUNTRY: Brazil

TELEPHONE: 55 21 25608225
FAX: 55 21 2270 7718

EMAIL: fncomercial@veloxmail.com.br
WEB SITE:

EMPLOYEES: 0
ANNUAL SALES: \$ 0

YEAR ESTABLISHED: 0
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor Importer	Medical - hospital equipment.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Brazilian distributor of imported blood bags and special bags to freeze human medullar liquid seeks to enter into a joint venture agreement with a Florida distributor of such products to become more competitive in the Brazilian market. Client is available to meet interested suppliers in Florida.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Manufacturers Representative		Yes	
Agent/Distributor			5047
Joint Venture			

Submitted By: Efi Brazil
EFI Brazil

Tel: 011 (55-11) 3884 8243
Fax: 011 (55-11) 3884 8243
Email: mustb@uol.com.br



International Trade Lead

COMPANY NAME : Kaket Acessorios para Veiculos Ltda

DATE SUBMITTED: 10/4/2004

CONTACT: Mr. Alexandre Cachiete
TITLE: owner

TRADE LEAD ID: 3475

ADDRESS LINE1: Rua Santa Cruz, 596
ADDRESS LINE2: Vila Mariana
CITY: São Paulo
PROVINCE: Sao Paulo
POSTAL CODE: 04122-000
COUNTRY: Brazil

TELEPHONE: 55 11 5084 1255
FAX: same

EMAIL: omegafilm@omegafilm.com.br
WEB SITE: www.omegafilm.com.br

EMPLOYEES: 0
ANNUAL SALES: \$ 0

YEAR ESTABLISHED: 0
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor Business Service	Automotive window film - insulated film.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Brazilian distributor of insulated film for vehicles (sun + security protection) is looking for suppliers in Florida for long term imports.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase		Yes	
Manufacturers Representative			2671
Agent/Distributor			

Submitted By: Efi Brazil
EFI Brazil

Tel: 011 (55-11) 3884 8243
Fax: 011 (55-11) 3884 8243
Email: mustb@uol.com.br



International Trade Lead

COMPANY NAME : House of Jewellerv
CONTACT: Mr. S. Khamesra
TITLE: Owner

DATE SUBMITTED: 0/12/2004
TRADE LEAD ID: 3482

ADDRESS LINE1: 55 Queen Street E
ADDRESS LINE2: Suite 1302
CITY: Toronto
PROVINCE: Ontario
POSTAL CODE: M5C 1R6
COUNTRY: Canada

TELEPHONE: 1-416-368-1682
FAX: 1-416-368-0007
EMAIL: hojcanada@aol.com
WEB SITE: www.houseofjewellery.com

EMPLOYEES: 0
ANNUAL SALES: \$ 0
YEAR ESTABLISHED: 1986
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor Importer Wholesaler	House of Jewellery is a wholesale company who has been established since 1986. They are primarily selling high quality Sterling Silver imported from Italy, Thailand and India.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Canadian jewelry wholesaler/importer/distributor is interested in importing fine gold jewelry at affordable prices.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase			
Agent/Distributor			3915 5094

Submitted By: Jenny Hu
EFI Canada

Tel: 416-926-1590
Fax: 416-642-3988
Email: jhu@floridatradeexchange.com



International Trade Lead

COMPANY NAME : IMS Canada
CONTACT: Ms. Shirlev Hales
TITLE: Sales and Marketing M

DATE SUBMITTED: 0/15/2004
TRADE LEAD ID: 3485

ADDRESS LINE1: # 14 - 80 Hale Road
ADDRESS LINE2:
CITY: Brampton
PROVINCE: Ontario
POSTAL CODE: L6W 3N9
COUNTRY: Canada

TELEPHONE: 1-905-453-7470
FAX: 1-905-453-5551
EMAIL: shirley@ims-can.com
WEB SITE: www.ims-can.com

EMPLOYEES: 0
ANNUAL SALES: \$ 0
YEAR ESTABLISHED: 0
BANK REFERENCE:

Table with 2 columns: TYPE OF BUSINESS, COMPANY'S PRODUCT/SERVICE. Rows include Exporter and Wholesaler.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Canadian importer and wholesaler of quality industrial products is interested in representing Florida industrial products - industrial controls systems/components, tools/accessories, machinery and equipment - for national distribution in Canada.

Table with 4 columns: BUSINESS RELATIONSHIP DESIRED, ONE TIME PURCHASE, LONG TERM PURCHASE, SIC CODE(S). Rows include Manufacturers Representative and Agent/Distributor.

Submitted By: Larry March, Jenny Hu
EFI Canada

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Email: jhu@floridatradeexchange.com



International Trade Lead

COMPANY NAME : Infology Corporation
CONTACT: Mr. Fahed Bakri
TITLE: Sales and Marketing M

DATE SUBMITTED: 0/15/2004
TRADE LEAD ID: 3486

ADDRESS LINE1: 165 Dundas Street West
ADDRESS LINE2: Suite 803
CITY: Mississauga
PROVINCE: Ontario
POSTAL CODE: L5B 2N6
COUNTRY: Canada

TELEPHONE: 1-905-276-8844
FAX: 1-905-276-4553
EMAIL: sales@infology.com
WEB SITE: www.infology.com

EMPLOYEES: 2
ANNUAL SALES: \$ 0
YEAR ESTABLISHED: 1992
BANK REFERENCE:

Table with 2 columns: TYPE OF BUSINESS, COMPANY'S PRODUCT/SERVICE. Includes Business Service and Wholesaler categories.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Computer value-added reseller/wholesaler and consulting company located in Ontario, Canada is interested in IT/Computer Hardware and Software from Florida. They are dealers for several of the leading computer equipment and software brands including: HP/Compaq, Xerox, Lexmark, Kyocera, 3Com, Cisco, ADTRAN and many others.

Table with 4 columns: BUSINESS RELATIONSHIP DESIRED, ONE TIME PURCHASE, LONG TERM PURCHASE, SIC CODE(S). Lists Direct Purchase and Agent/Distributor with corresponding SIC codes.

Submitted By: Larry March, Jenny Hu
EFI Canada
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International Trade Lead

COMPANY NAME : Insurge Inc.
CONTACT: Mr. Jeff Cantwell
TITLE: Sales and Marketing M

DATE SUBMITTED: 0/15/2004
TRADE LEAD ID: 3487

ADDRESS LINE1: 295 Alliance Road
ADDRESS LINE2: Unit 2-3
CITY: Milton
PROVINCE: Ontario
POSTAL CODE: L9T 4W8
COUNTRY: Canada

TELEPHONE: 1-905-876-9996
FAX: 1-905-876-9997
EMAIL: info@insurge.com
WEB SITE: www.insurge.com

EMPLOYEES: 4
ANNUAL SALES: \$ 0
YEAR ESTABLISHED: 1989
BANK REFERENCE:

Table with 2 columns: TYPE OF BUSINESS, COMPANY'S PRODUCT/SERVICE. Row 1: Agent/Distributor, Canadian distributor/agent of Film: adhesive, Tapes: electric, Tapes: self adhesive, Tapes, Die cutting.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Canadian distributor/agent is interested in representing product lines of custom fabrication, molding, electrical insulation, packaging supplies, adhesives and fasteners, tapes and forms.

Table with 4 columns: BUSINESS RELATIONSHIP DESIRED, ONE TIME PURCHASE, LONG TERM PURCHASE, SIC CODE(S). Rows for Manufacturers Representative and Agent/Distributor.

Submitted By: Larry March, Jenny Hu
EFI Canada

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Email: jhu@floridatradeexchange.com



International Trade Lead

COMPANY NAME : Jannex Enterprise 1980 Ltd.

DATE SUBMITTED: 0/15/2004

CONTACT: Mr. David Hes
TITLE: President

TRADE LEAD ID: 3488

ADDRESS LINE1: 7100 Warden Ave., Unit 1
ADDRESS LINE2: (280 Hillmount Road, Unit 7 - starting Dec.1/04)
CITY: Markham
PROVINCE: Ontario
POSTAL CODE: L3R 8B5
COUNTRY: Canada

TELEPHONE: 1-905-475-2666
FAX: 1-905-475-5021

EMAIL: davidhes@jannex.com or greeting@jannex.com
WEB SITE: www.jannex.com

EMPLOYEES: 20
ANNUAL SALES: \$ 0

YEAR ESTABLISHED: 1980
BANK REFERENCE:

TYPE OF BUSINESS COMPANY'S PRODUCT/SERVICE

Agent/Distributor
Wholesaler

Serving the retail marketplace since 1980, Jannex is one of the leading greeting card, stationery, and gift distributors in Canada. Their product criteria are fashion, art and innovation as it translates to paper related products. They distribute products to: Bookstores, Paper Shops, Art Gallery and Museum Shops, Boutiques, Lifestyle Stores, Gift Shops, Florists and Department Stores.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

One of Canada's leading greeting card, stationery, and gift distributors is interested in quality giftware, greeting cards, stationery, and home decor accessories for distribution to Canadian bookstores, paper shops, art galleries, museum shops, boutiques, lifestyles stores, gift shops, florists, and department stores.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase			
Agent/Distributor			5199
			5112
			5199

Submitted By: Larry March, Jenny Hu
EFI Canada

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Fax: 416-642-3988
Email: jhu@floridatradeexchange.com



International Trade Lead

COMPANY NAME : J-Squared Technologies Inc.

DATE SUBMITTED: 0/25/2004

CONTACT: Mr. Michael Jefferies
TITLE: Sales and Marketing M

TRADE LEAD ID: 3532

ADDRESS LINE1: 1-3395 American Drive
ADDRESS LINE2: Building 306
CITY: Mississauga
PROVINCE: Ontario
POSTAL CODE: L4V 1T4
COUNTRY: Canada

TELEPHONE: 866-365-5502 or 1-905-672-2030
FAX: 1-905-672-2047

EMAIL: mjefferies@jsquared.com
WEB SITE: www.jsquared.com

EMPLOYEES: 10
ANNUAL SALES: \$ 0

YEAR ESTABLISHED: 1990
BANK REFERENCE:

TYPE OF BUSINESS COMPANY'S PRODUCT/SERVICE

Agent/Distributor Business Service J-Squared Technologies is North America's leading "technology" sales and services organization. J-Squared is made up of four distinct businesses focused on the following markets:

Computing Systems

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Leading Canadian "technology" sales and services organization is interested in representing/distributing Florida/US products - computer hardware, computer systems, workstation/server CPUs, electronic components, switches.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Manufacturers Representative			
Agent/Distributor			3571 3572 7379

Submitted By: Larry March, Jenny Hu
EFI Canada

Tel: 416-926-1590
Fax: 416-642-3988
Email: jhu@floridatradeexchange.com



International Trade Lead

COMPANY NAME : Moldpro Inc.
CONTACT: Mr. Bev Aqnew
TITLE: Sales and Marketing M
ADDRESS LINE1: 4042 Mainwav Drive
ADDRESS LINE2:
CITY: Burlington
PROVINCE: Ontario
POSTAL CODE: L7M 4B9
COUNTRY: Canada

DATE SUBMITTED: 0/25/2004
TRADE LEAD ID: 3533

TELEPHONE: 1-905-335-3364
FAX: 1-905-335-1116
EMAIL: moldpro@moldpro.com
WEB SITE: www.moldpro.com

EMPLOYEES: 7
ANNUAL SALES: \$ 0
YEAR ESTABLISHED: 1991
BANK REFERENCE:

Table with 2 columns: TYPE OF BUSINESS, COMPANY'S PRODUCT/SERVICE. Row 1: Agent/Distributor, Canadian distributor of Machines: blow moulding, Machines: forming.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Canadian distributor of blow moulding and forming machines seeks synergetic lines to distribute.

Table with 4 columns: BUSINESS RELATIONSHIP DESIRED, ONE TIME PURCHASE, LONG TERM PURCHASE, SIC CODE(S). Rows for Manufacturers Representative and Agent/Distributor.

Submitted By: Larry March, Jenny Hu
EFI Canada

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International Trade Lead

COMPANY NAME : Daemyung Science Co., Ltd. DATE SUBMITTED: 0/21/2004
CONTACT: Mr. In-Soon Kang TRADE LEAD ID: 3505
TITLE: Manager
ADDRESS LINE1: 128-9, 4th Floor, DM Building, Karak-Dong.
ADDRESS LINE2: Songpa-Gu
CITY: Seoul
PROVINCE:
POSTAL CODE: 138-807
COUNTRY: Korea, Republic Of
TELEPHONE: 82-2-458-5835 EMAIL: info@dm4you.com
FAX: 82-2-452-1221 WEB SITE: www.dm4you.com
EMPLOYEES: 25 YEAR ESTABLISHED: 1991
ANNUAL SALES: \$ 0 BANK REFERENCE: Hana Bank

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor	This company is an importer/distributor of a variety of experiment instruments, reagent and disposable laboratory wares relating Biotechnology industry.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Korean importer/distributor of a variety of experimental instruments, reagents and disposable laboratory wares related to the biotechnology industry is seeking a Florida manufacturer of these products which specialize in the field of Genomics & Proteomics applicable in Immunology, Cell Biology and Molecular Biology.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase	Yes		

Submitted By: Efi Korea Office Tel: 011 (822) 6000-3351 x3
Efi Korea Fax: 011 (822) 6000-3354
Email: efikorea@naver.com



International Trade Lead

COMPANY NAME : Daeshin Agricultural Products Co., Ltd.

DATE SUBMITTED: 0/21/2004

CONTACT: Mr. Chang-Hyun Chae
TITLE: Director

TRADE LEAD ID: 3504

ADDRESS LINE1: 419-1 Nae-Ri, Daeduck-Myun

ADDRESS LINE2:

CITY: Ansong-Si
PROVINCE: Kyeonggi-Do

POSTAL CODE: 456-831

COUNTRY: Korea, Republic Of

TELEPHONE: 82-31-676-8900
FAX: 82-31-675-9904

EMAIL: hyunju278@hanmail.net
WEB SITE: www.daeshin-agr.com

EMPLOYEES: 26
ANNUAL SALES: \$ 0

YEAR ESTABLISHED: 1981
BANK REFERENCE: Woo-Ri Bank

TYPE OF BUSINESS COMPANY'S PRODUCT/SERVICE

Agent/Distributor

This company is an importer and processor/distributor of a broad variety of nuts which are delivered as semi processed products to leading confectionary manufacturers.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Korean importer and processor/distributor of a broad variety of nuts is seeking a Florida supplier of peanuts, almonds, hazelnuts, pistachios which will be semi-processed and then delivered to other confectionary manufacturers for use as ingredients of their finished products.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase	Yes		

Submitted By: Efi Korea Office
EFI Korea

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Fax: 011 (822) 6000-3354
Email: efikorea@naver.com



International Trade Lead

COMPANY NAME : Daewoona Suits Co., Ltd.
CONTACT: Mr. Woo-Chul Park
TITLE: Vice President

DATE SUBMITTED: 0/21/2004
TRADE LEAD ID: 3497

ADDRESS LINE1: 1614-15. Seacho-1 Dong, Seocho-Ku
ADDRESS LINE2:
CITY: Seoul
PROVINCE:
POSTAL CODE: 137-877
COUNTRY: Korea, Republic Of

TELEPHONE: 82-2-588-0970
FAX: 82-2-587-0392
EMAIL: mares@mares.co.kr
WEB SITE: www.mares.co.kr

EMPLOYEES: 11
ANNUAL SALES: \$ 0
YEAR ESTABLISHED: 1990
BANK REFERENCE: Korea Exchange Bank

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Importer Wholesaler	This company is an importers and wholesalers of scuba diving equipment and accessories.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Korean importer and wholesaler of scuba diving equipment and accessories is seeking a Florida manufacturer of these products including dive computers, gas cylinders, suits, pins, mask & snorkels, boots and gloves, dive lights, etc. This company desires long term purchase for manufacturing marketability through promotional activities.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase		Yes	

Submitted By: Efi Korea Office
EFI Korea

Tel: 011 (822) 6000-3351 x3
Fax: 011 (822) 6000-3354
Email: efikorea@naver.com



International Trade Lead

COMPANY NAME : Kwang Won Industrial Co., Ltd.

DATE SUBMITTED: 0/21/2004

CONTACT: Mr. Ju-Young Oh
TITLE: Purchasing Manager

TRADE LEAD ID: 3508

ADDRESS LINE1: 23-318, Industrial Good Distribution Center, 295
ADDRESS LINE2: Songlim 4-Dong, Dong-Gu
CITY: Incheon
PROVINCE:
POSTAL CODE: 104-722
COUNTRY: Korea, Republic Of

TELEPHONE: 82-32-589-7755
FAX: 82-32-589-7756

EMAIL: kwangwonins@korea.com
WEB SITE: www.gas-test.com

EMPLOYEES: 17
ANNUAL SALES: \$ 0

YEAR ESTABLISHED: 1999
BANK REFERENCE: Industrial Bank

TYPE OF BUSINESS COMPANY'S PRODUCT/SERVICE

Agent/Distributor

This company is a manufacturer and distributor of a variety of measuring instruments including gas-test measuring instruments, pressure adjuster, data logger, thermometer, anemometer, etc.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Korean manufacturer and distributor of a variety of measuring instruments is seeking a manufacturer of instruments such as O2/CO2 measuring instruments for gas-test, pressure adjuster, data logger, thermometer, anemometer, etc.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase	Yes		

Submitted By: Efi Korea Office
EFI Korea

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Fax: 011 (822) 6000-3354
Email: efikorea@naver.com



International Trade Lead

COMPANY NAME : Kvunail Corporation
CONTACT: Ms. Yu-Jung Kim
TITLE: Manager

DATE SUBMITTED: 0/21/2004
TRADE LEAD ID: 3500

ADDRESS LINE1: #706, Ace Techo Tower, 197-48, Guro-ku
ADDRESS LINE2: Guro-Dong
CITY: Seoul
PROVINCE:
POSTAL CODE: 152-053
COUNTRY: Korea, Republic Of

TELEPHONE: 82-2-2109-6677
FAX: 82-2-2109-6680
EMAIL: kyungil@kyungilcorp.com
WEB SITE: www.kyungilcorp..com

EMPLOYEES: 7
ANNUAL SALES: \$ 0
YEAR ESTABLISHED: 1997
BANK REFERENCE: Chuhung Bank

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor	This company is an importer and distributor of a broad variety of core materials applied in engineering industries.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Korean importers and distributor of core materials is seeking Florida manufacturers of wide variety of core minerals for use on transformers or inductors which are part of power source of car amplifiers or PDP/LCD monitor.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Agent/Distributor		Yes	

Submitted By: Efi Korea Office
EFI Korea

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Fax: 011 (822) 6000-3354
Email: efikorea@naver.com



International Trade Lead

COMPANY NAME : Laon Technology Inc.
CONTACT: Mr. Jae-Yoon Lee
TITLE: Purchasing Manager

DATE SUBMITTED: 0/21/2004
TRADE LEAD ID: 3507

ADDRESS LINE1: #B-702, Samhomulsan Building, 275-6, Yanqiae
ADDRESS LINE2: 2-Dong, Seocho-Gu
CITY: Seoul
PROVINCE:
POSTAL CODE: 137-941
COUNTRY: Korea, Republic Of

TELEPHONE: 82-2-589-1919
FAX: 82-2-589-0606
EMAIL: jylee@kaon.co.kr
WEB SITE: www.kaon.co.kr

EMPLOYEES: 15
ANNUAL SALES: \$ 0
YEAR ESTABLISHED: 1999
BANK REFERENCE: Shin-Han Bank

TYPE OF BUSINESS COMPANY'S PRODUCT/SERVICE

Agent/Distributor This company is an importer and distributor of the servers of "SUN Microsystems" or "HP".

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Korean importer and distributor of parts and the servers of SUN Microsystems or HP is seeking a Florida distributor of these products which are in stock or discontinued, not a new model.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase	Yes		

Submitted By: Efi Korea Office
EFI Korea

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Fax: 011 (822) 6000-3354
Email: efikorea@naver.com



International Trade Lead

COMPANY NAME : T&M Korea DATE SUBMITTED: 0/21/2004
 CONTACT: Mr. Sung-Ho Hwang TRADE LEAD ID: 3509
 TITLE: Team Leader
 ADDRESS LINE1: 1151-9 Sambon-Dong
 ADDRESS LINE2: Gunpo-Si
 CITY: Kyeonggi-Do
 PROVINCE:
 POSTAL CODE: 435-041
 COUNTRY: Korea, Republic Of
 TELEPHONE: 82-31-441-4002 EMAIL: shhwang@sovitech.co.kr
 FAX: 82-31-466-4003 WEB SITE:
 EMPLOYEES: 2 YEAR ESTABLISHED: 2004
 ANNUAL SALES: \$ 0 BANK REFERENCE: Woo-Ri Bank

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor Manufacturer	This company is a manufacturer of a variety of acoustic and vibration analyzers.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
 Trade Leads from Africa May Include Offers To Buy Or Sell

Korean manufacturer of a variety of acoustic and vibration analyzers is seeking a high-quality manufacturer of these products.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase	Yes		

Submitted By: Efi Korea Office Tel: 011 (822) 6000-3351 x3
 EFI Korea Fax: 011 (822) 6000-3354
 Email: efikorea@naver.com



International Trade Lead

COMPANY NAME : Unidus Corporation DATE SUBMITTED: 0/21/2004
 CONTACT: Mr. Hosin Lee TRADE LEAD ID: 3501
 TITLE: Manager of Health and
 ADDRESS LINE1: Seokvung Building 51, Banq-Dong, Songpa-Gu
 ADDRESS LINE2:
 CITY: Seoul
 PROVINCE:
 POSTAL CODE: 138-050
 COUNTRY: Korea, Republic Of
 TELEPHONE: 82-2-2203-3830 EMAIL: hslee@unidusok.com
 FAX: 82-2-420-8779 WEB SITE: www.unidusok.com
 EMPLOYEES: 265 YEAR ESTABLISHED: 1988
 ANNUAL SALES: \$ 0 BANK REFERENCE: Hana Bank

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor Importer	This company is an importer and distributor of dietary supplements, drugs and medical devices.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
 Trade Leads from Africa May Include Offers To Buy Or Sell

Korean importer and distributor of dietary supplements, drugs and medical devices is seeking a reliable pharmaceutical manufacturer of glucosamine that is a well-known source of dietary supplements for osteoarthritis. This company prefers a contract manufacturing partner.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Manufacturers Representative		Yes	

Submitted By: Efi Korea Office Tel: 011 (822) 6000-3351 x3
 EFI Korea Fax: 011 (822) 6000-3354
 Email: efikorea@naver.com



International Trade Lead

COMPANY NAME : Armorina Center Mexico
CONTACT: Mr. Ina. Uriel Arturo Rangel Piña
TITLE: General Director

DATE SUBMITTED: 0/15/2004
TRADE LEAD ID: 3492

ADDRESS LINE1: Vicente García Gonzalez No. 12
ADDRESS LINE2: Unidad Atzacocalco
CITY: México D.F.
PROVINCE: México D.F.
POSTAL CODE: 07090
COUNTRY: Mexico

TELEPHONE: (011-52-55) 5714-7360
FAX: (011-52-55) 1091-1819

EMAIL: acar69@todito.com / arturo19692003@yahoo.com
WEB SITE:

EMPLOYEES: 5
ANNUAL SALES: \$ 15,000

YEAR ESTABLISHED: 1993
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Manufacturer Wholesaler	Shield installation for car and trucks.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Mexican company specializing in armored vehicles seeks contact with manufacturers or distributors of armored commercial vehicles.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Manufacturers Representative			
Agent/Distributor			3799

Submitted By: Ana Arroyo
EFI Mexico

Tel: 011-52-55-5140-2677
Fax: 011-52-55-5535-2545
Email: ana.arroyo@mail.doc.gov



International Trade Lead

COMPANY NAME : Armoring Center Mexico
CONTACT: Mr. Ina. Uriel Arturo Rangel Piña
TITLE: General Director

DATE SUBMITTED: 0/15/2004

TRADE LEAD ID: 3493

ADDRESS LINE1: Vicente García Gonzalez No. 12
ADDRESS LINE2: Unidad Atzacocalco
CITY: México D.F.
PROVINCE: México D.F.
POSTAL CODE: 07090
COUNTRY: Mexico

TELEPHONE: (011-52-55) 5714-7360
FAX: (011-52-55) 1091-1819

EMAIL: acar69@todito.com / arturo19692003@yahoo.com
WEB SITE:

EMPLOYEES: 5
ANNUAL SALES: \$ 15,000

YEAR ESTABLISHED: 1993
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Manufacturer Wholesaler	Shield installation for car and trucks.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Mexican company specializing in armored vehicles seeks raw materials for armor or shield use.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Manufacturers Representative			
Agent/Distributor			3399

Submitted By: Ana Arroyo
EFI Mexico

Tel: 011-52-55-5140-2677
Fax: 011-52-55-5535-2545
Email: ana.arroyo@mail.doc.gov



International Trade Lead

COMPANY NAME : Armoring Center Mexico
CONTACT: Mr. Ina. Uriel Arturo Rangel Piña
TITLE: General Director

DATE SUBMITTED: 0/15/2004

TRADE LEAD ID: 3494

ADDRESS LINE1: Vicente García Gonzalez No. 12
ADDRESS LINE2: Unidad Atzacualco
CITY: México D.F.
PROVINCE: México D.F.
POSTAL CODE: 07090
COUNTRY: Mexico

TELEPHONE: (011-52-55) 5714-7360
FAX: (011-52-55) 1091-1819

EMAIL: acar69@todito.com / arturo19692003@yahoo.com
WEB SITE:

EMPLOYEES: 5
ANNUAL SALES: \$ 15,000

YEAR ESTABLISHED: 1993
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Manufacturer Wholesaler	Shield installation for car and trucks.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Mexican company specializing in armored vehicles seeks manufacturers or distributors of police equipment such as body armor, aerosol products for personal safety and related items.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Manufacturers Representative			
Agent/Distributor			5049 6289

Submitted By: Ana Arroyo
EFI Mexico

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International Trade Lead

COMPANY NAME : BIOTRADE S.A. DE C.V.

DATE SUBMITTED: 10/8/2004

CONTACT: Mr. Jose Levy Adis
TITLE: Director

TRADE LEAD ID: 3478

ADDRESS LINE1: Prola. Neara Modelo No. 20
ADDRESS LINE2: Fracc. Alce Blanco
CITY: Mexico D.F.
PROVINCE: México D.F.
POSTAL CODE: 11490
COUNTRY: Mexico

TELEPHONE: (52-55) 5373-4020
FAX: (52-55) 5373-4022

EMAIL: joselevy@biotrade.com.mx
WEB SITE: www.biotrade.com.mx (under construction)

EMPLOYEES: 20
ANNUAL SALES: \$ 8,000,000

YEAR ESTABLISHED: 1995
BANK REFERENCE: Banamex

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor Importer Wholesaler	Rugs, fabric for mattress, plastic fabrics, and latex pillows.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Mexican distributor seeks to import textile products (house furnishings) such as blankets and decorative items.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase			
Manufacturers Representative			2392
Agent/Distributor			5719
Joint Venture			

Submitted By: Ana Arroyo
EFI Mexico

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International Trade Lead

COMPANY NAME : BIOTRADE S.A. DE C.V.
CONTACT: Mr. Jose Levy Adis
TITLE: Director

DATE SUBMITTED: 10/8/2004
TRADE LEAD ID: 3479

ADDRESS LINE1: Profa. Neara Modelo No. 20
ADDRESS LINE2: Fracc. Alce Blanco
CITY: Mexico D.F.
PROVINCE: México D.F.
POSTAL CODE: 11490
COUNTRY: Mexico

TELEPHONE: (52-55) 5373-4020
FAX: (52-55) 5373-4022
EMAIL: joselevy@biotrade.com.mx
WEB SITE: www.biotrade.com.mx (under construction)

EMPLOYEES: 20
ANNUAL SALES: \$ 8,000,000
YEAR ESTABLISHED: 1995
BANK REFERENCE: Banamex

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor Importer Wholesaler	Rugs, fabric for mattress, plastic fabrics, and latex pillows.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Mexican distributor seeks to import building materials: laminated wood flooring or wood floors etc.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase			
Manufacturers Representative			2426
Agent/Distributor			5211
Joint Venture			5713

Submitted By: Ana Arroyo
EFI Mexico

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International Trade Lead

COMPANY NAME : CIME NET S.A de C.V.

DATE SUBMITTED: 0/15/2004

CONTACT: Mr. Ricardo Maiselson
TITLE: CEO

TRADE LEAD ID: 3489

ADDRESS LINE1: Mar Cantabrico No. 20

ADDRESS LINE2:

CITY: D.F.

PROVINCE: Mexico

POSTAL CODE: 11400

COUNTRY: Mexico

TELEPHONE: (52-55) 53 86 31 08

EMAIL: cimesa@infosel.net.mx

FAX: (52 -55) 53 86 31 55

WEB SITE:

EMPLOYEES: 40

YEAR ESTABLISHED: 1944

ANNUAL SALES: \$ 7,000,000

BANK REFERENCE: Bancomer

TYPE OF BUSINESS COMPANY'S PRODUCT/SERVICE

Agent/Distributor

Firm rents and distributes power plants and is a wholesaler of centrifugal pumps.

Importer

Manufacturers Representative

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Mexican company is looking for a joint-venture with a Florida company that specializes in the rental of film equipment for special events.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Joint Venture			7819

Submitted By: Ana Arroyo
EFI Mexico

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International Trade Lead

COMPANY NAME : Consorcio Metalico UG DATE SUBMITTED: 0/21/2004
 CONTACT: Mr. Alberto Move del Villar TRADE LEAD ID: 3506
 TITLE: Director
 ADDRESS LINE1: Cerrada de Popocatepetl No. 34-L
 ADDRESS LINE2: Col. General Anava
 CITY: México D.F.
 PROVINCE: México D.F.
 POSTAL CODE: 03340
 COUNTRY: Mexico
 TELEPHONE: (52 55) 5604-6001 EMAIL: alberto_moye@hotmail.com
 FAX: (52 55) 5604-6016 WEB SITE:
 EMPLOYEES: 8 YEAR ESTABLISHED: 0
 ANNUAL SALES: \$ 500,000 BANK REFERENCE: Bancomer

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
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Security equipment, trappings, (TRACTEL). Elevation equipment, traction and maintenance.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
 Trade Leads from Africa May Include Offers To Buy Or Sell

Mexican company looking for manufacturers or distributors of police equipment and related items as body armor, aerosol products for personal safety.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Manufacturers Representative			
Agent/Distributor			5049 6289

Submitted By: Ana Arroyo Tel: 011-52-55-5140-2677
 EFI Mexico Fax: 011-52-55-5535-2545
 Email: ana.arroyo@mail.doc.gov



International Trade Lead

COMPANY NAME : Farmacias Potosinas S.A. de C.V.

DATE SUBMITTED: 10/8/2004

CONTACT: Mr. Edgar Bobadilla
TITLE:

TRADE LEAD ID: 3481

ADDRESS LINE1: Bosques de Alisos No. 45-B, 1er piso
ADDRESS LINE2: Col. Bosques de las Lomas
CITY: Mexico D.F.
PROVINCE: Mexico D.F.
POSTAL CODE: 05120
COUNTRY: Mexico

TELEPHONE: (52-55) 5259-0929
FAX: (52-55) 5259-0609

EMAIL: ibqbobadilla@hotmail.com
WEB SITE:

EMPLOYEES: 20
ANNUAL SALES: \$ 0

YEAR ESTABLISHED: 2002
BANK REFERENCE: Scotia Bank / Santander Serfin

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Business Service Importer	Pharmaceutical products.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Mexican company seeks to represent Florida manufacturers of pharmaceutical products, surgical equipment, thermometers.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase		Yes	
Manufacturers Representative			3829 3841 5074

Submitted By: Ana Arroyo
EFI Mexico

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International Trade Lead

COMPANY NAME : GDL Microtech, S.A. de C.V.
CONTACT: Mr. Rodriago Dominquez
TITLE: Director

DATE SUBMITTED: 10/6/2004
TRADE LEAD ID: 3476

ADDRESS LINE1: Hamburgo No. 12
ADDRESS LINE2: Col. Juarez
CITY: Mexico D.F..
PROVINCE: Mexico D.F.
POSTAL CODE: 06600
COUNTRY: Mexico

TELEPHONE: (52-55) 5546-0853
FAX: (52-55) 5546-8856
EMAIL: rodrigo.dominguez@gdlmicrotech.com.mx
WEB SITE: under construction

EMPLOYEES: 8
ANNUAL SALES: \$ 200,000
YEAR ESTABLISHED: 2000
BANK REFERENCE: Scotia Bank

TYPE OF BUSINESS COMPANY'S PRODUCT/SERVICE

Manufacturers Representative Firm is a trading company has been on business for four years. At the present time they handle disposables and video games. They want to expand its line of products.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Mexican company seeks to represent Florida manufacturers of medical products and equipment.

Table with 4 columns: BUSINESS RELATIONSHIP DESIRED, ONE TIME PURCHASE, LONG TERM PURCHASE, SIC CODE(S). Row 1: Manufacturers Representative, 3829, 3841, 3845, 5047.

Submitted By: Ana Arroyo
EFI Mexico

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International Trade Lead

COMPANY NAME : GDL Microtech, S.A. de C.V.

DATE SUBMITTED: 10/6/2004

CONTACT: Mr. Rodriqo Dominquez
TITLE: Director

TRADE LEAD ID: 3477

ADDRESS LINE1: Hamburgo No. 12
ADDRESS LINE2: Col. Juarez
CITY: Mexico D.F..
PROVINCE: Mexico D.F.
POSTAL CODE: 06600
COUNTRY: Mexico

TELEPHONE: (52-55) 5546-0853
FAX: (52-55) 5546-8856

EMAIL: rodrigo.dominguez@gdlmicrotech.com.mx
WEB SITE: under construction

EMPLOYEES: 8
ANNUAL SALES: \$ 200,000

YEAR ESTABLISHED: 2000
BANK REFERENCE: Scotia Bank

TYPE OF BUSINESS COMPANY'S PRODUCT/SERVICE

Manufacturers Representative

Firm is a trading company has been on business for four years. At the present time they handle disposables and video games. They want to expand its line of products.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Mexican company seeks to represent Florida companies in the area of material handling equipment such as conveyors, cranes, forklifts, etc.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Manufacturers Representative			3535 3599 3569

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Email: ana.arroyo@mail.doc.gov



International Trade Lead

COMPANY NAME : GDL Microtech, S.A. de C.V.

DATE SUBMITTED: 10/8/2004

CONTACT: Mr. Rodriqo Dominquez
TITLE: Director

TRADE LEAD ID: 3480

ADDRESS LINE1: Hamburgo No. 12
ADDRESS LINE2: Col. Juarez
CITY: Mexico D.F..
PROVINCE: Mexico D.F.
POSTAL CODE: 06600
COUNTRY: Mexico

TELEPHONE: (52-55) 5546-0853
FAX: (52-55) 5546-8856

EMAIL: rodrigo.dominguez@gdlmicrotech.com.mx
WEB SITE: under construction

EMPLOYEES: 8
ANNUAL SALES: \$ 200,000

YEAR ESTABLISHED: 2000
BANK REFERENCE: Scotia Bank

TYPE OF BUSINESS COMPANY'S PRODUCT/SERVICE

Manufacturers Representative

Firm is a trading company has been on business for four years. At the present time they handle disposables and video games. They want to expand its line of products.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Mexican company seeks to represent Florida manufacturers of security equipment such as CCTV.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Manufacturers Representative			3651 3669 3663

Submitted By: Ana Arroyo
EFI Mexico

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Fax: 011-52-55-5535-2545
Email: ana.arroyo@mail.doc.gov



International Trade Lead

COMPANY NAME : Spanda S.A. de C.V.
CONTACT: Mr. Lauro Beck
TITLE: General Manager

DATE SUBMITTED: 0/21/2004
TRADE LEAD ID: 3502

ADDRESS LINE1: Monte Olimpo No. 130
ADDRESS LINE2: Col. Lomas de Chapultepec
CITY: Mexico D.F.
PROVINCE: Mexico D.F.
POSTAL CODE: 11000
COUNTRY: Mexico

TELEPHONE: (52-55) 5282-4376
FAX: (52-55) 5202-4971
EMAIL: lauro@spanda.com.mx
WEB SITE:

EMPLOYEES: 6
ANNUAL SALES: \$ 0
YEAR ESTABLISHED: 1998
BANK REFERENCE: N/A

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor Manufacturers Representative	The company represents software companies of Australia and US.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

The company represents software companies of Australia and the US. They are looking for software related to the railroad industry, parts and railroad equipment.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Manufacturers Representative			
Agent/Distributor			3743 5045 3531

Submitted By: Ana Arroyo
EFI Mexico

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Fax: 011-52-55-5535-2545
Email: ana.arroyo@mail.doc.gov



International Trade Lead

COMPANY NAME : Spanda S.A. de C.V.

DATE SUBMITTED: 0/21/2004

CONTACT: Mr. Lauro Beck
TITLE: General Manager

TRADE LEAD ID: 3503

ADDRESS LINE1: Monte Olimpo No. 130
ADDRESS LINE2: Col. Lomas de Chapultepec
CITY: Mexico D.F.
PROVINCE: Mexico D.F.
POSTAL CODE: 11000
COUNTRY: Mexico

TELEPHONE: (52-55) 5282-4376
FAX: (52-55) 5202-4971

EMAIL: lauro@spanda.com.mx
WEB SITE:

EMPLOYEES: 6
ANNUAL SALES: \$ 0

YEAR ESTABLISHED: 1998
BANK REFERENCE: N/A

TYPE OF BUSINESS COMPANY'S PRODUCT/SERVICE

Agent/Distributor
Manufacturers Representative The company represents software companies of Australia and US.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

The company represents software companies of the US and Australia. They are looking for software, parts and equipment for the petroleum and energetic sector.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Manufacturers Representative			
Agent/Distributor			3599 5045 3533

Submitted By: Ana Arroyo
EFI Mexico

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Email: ana.arroyo@mail.doc.gov



International Trade Lead

COMPANY NAME : Avate Films DATE SUBMITTED: 0/25/2004
 CONTACT: Ms. Karen Vundla TRADE LEAD ID: 3529
 TITLE: Director
 ADDRESS LINE1: PO Box 5156
 ADDRESS LINE2: Rivonia
 CITY: Sandton
 PROVINCE: Gauteng
 POSTAL CODE: 2128
 COUNTRY: South Africa
 TELEPHONE: +27 83 447 7566 EMAIL: karen@nalatv.co.za
 FAX: +27 11 463 7430 WEB SITE: www.filmafrika.com
 EMPLOYEES: 10 YEAR ESTABLISHED: 0
 ANNUAL SALES: \$ 0 BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Business Service	Film production. Currently working in partnership with Film Afrika.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
 Trade Leads from Africa May Include Offers To Buy Or Sell

The South African film producing company, Ayate Films, is seeking established filmmakers looking for co-production and/or facilitation partners for production in television or film in South Africa.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Joint Venture			7819 7812 7819

Submitted By: Tongila Manly
 EFI South Africa
 Tel: 011 (27-11) 778-4846
 Fax: 011 (27-11) 268-6118
 Email: EnterFlorida@TheManlyGroup.com



International Trade Lead

COMPANY NAME : Carao Handling Corporation Ltd

DATE SUBMITTED: 0/25/2004

CONTACT: Mr. Admin Manager
TITLE: Admin Manager

TRADE LEAD ID: 3553

ADDRESS LINE1: CHCL Building
ADDRESS LINE2: Mer Rouque
CITY: Port Louis
PROVINCE:
POSTAL CODE:
COUNTRY: Mauritius

TELEPHONE: +230 240 2232
FAX: +230 240 2237

EMAIL: crene@chcltd.intnet.mu
WEB SITE: www.chcltd.mu

EMPLOYEES: 0
ANNUAL SALES: \$ 0

YEAR ESTABLISHED: 0
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Business Service	CHC Ltd provides cargo handling services at the Port louis, Mauritius.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Company providing cargo handling services at the Port louis, Mauritius invites tenders for the following: i) design, complete manufacture of 2 quay cranes and associated equipment, ii) supply and deliver 2 quay cranes in fully erected conditions, iii) unloading, installation, testing, commissioning and handing over the cranes, iv) supply, deliver, operate parts of the associated equipment, v) train operators and supervisors, vi) maintain the cranes, spreads and associated equipment.

Closing Date: December 2, 2004. Bids to be accompanied by Tender Bond of US\$210,000.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase	Yes		3536

Submitted By: Tongila Manly
EFI South Africa

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Email: EnterFlorida@TheManlyGroup.com



International Trade Lead

COMPANY NAME : Easy Line Manufacturers cc

DATE SUBMITTED: 0/25/2004

CONTACT: Ms. Karen Botha
TITLE: Director

TRADE LEAD ID: 3565

ADDRESS LINE1: PO Box 48418
ADDRESS LINE2: Hercules
CITY: Hercules, PTA
PROVINCE: Gauteng
POSTAL CODE: 0030
COUNTRY: South Africa

TELEPHONE: +27 12 376 2164
FAX: +27 12 376 2004

EMAIL: frarolab@iafrica.com
WEB SITE:

EMPLOYEES: 0
ANNUAL SALES: \$ 0

YEAR ESTABLISHED: 0
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Manufacturer	Pre-cooked meals, with a five-year shelf life.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

South African company seeks buyers, agents/distributors for its pre-cooked maize meal (mieliepap), available in 400gram cans. The meal is halaal and parev, has a 5-year shelf-life. Company will be exhibiting at the VII Americas Food & Beverage Show in Miami, in December.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Sale (Africa Only)			2032 2096

Submitted By: Tongila Manly
EFI South Africa

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Email: EnterFlorida@TheManlyGroup.com



International Trade Lead

COMPANY NAME : Hammerton Fuels DATE SUBMITTED: 0/25/2004
 CONTACT: Mr. Ouinton Fisher TRADE LEAD ID: 3563
 TITLE: Admin Manager
 ADDRESS LINE1: Unit 1. Micropark
 ADDRESS LINE2: 67 Marseilles Crescent
 CITY: Durban
 PROVINCE: KZN
 POSTAL CODE: 4000
 COUNTRY: South Africa
 TELEPHONE: +27 31 564 5896 EMAIL: qf@htfuels.com
 FAX: +27 31 564 5886 WEB SITE: www.htfuels.com
 EMPLOYEES: 50 YEAR ESTABLISHED: 1980
 ANNUAL SALES: \$ 0 BANK REFERENCE: Nedbank

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Manufacturer	A chemicals company that produces wax and oil products like candles, colored oils, for the hospitality industry.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
 Trade Leads from Africa May Include Offers To Buy Or Sell

A South African chemicals company, Hammerton Fuels, seeks to sell its citronella insect repellent candles, torch fuels, colored oils, and lamps for the hospitality industry. They are currently servicing the South African and Mauritius markets, and now seek Florida companies to distribute the products.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Sale (Africa Only)			5171 3699 5169

Submitted By: Tongila Manly
 EFI South Africa
 Tel: 011 (27-11) 778-4846
 Fax: 011 (27-11) 268-6118
 Email: EnterFlorida@TheManlyGroup.com



International Trade Lead

COMPANY NAME : International Data Works

DATE SUBMITTED: 0/25/2004

CONTACT: Mr. Trevor Chetty
TITLE: Director

TRADE LEAD ID: 3557

ADDRESS LINE1: 331 Moore Road
ADDRESS LINE2: Durban
CITY: Durban
PROVINCE: KZN
POSTAL CODE: 4000
COUNTRY: South Africa

TELEPHONE: +27 31 261 3295
FAX: +27 31 207 2153

EMAIL: trevorc@mplanet.co.za
WEB SITE:

EMPLOYEES: 12
ANNUAL SALES: \$ 300,000

YEAR ESTABLISHED: 2000
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Business Service	IDW is an IT company specializing in the running of cellular shops and internet cafes.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

A South African IT company, IDW, seeks software to help manage the running of internet cafes and cellular shops. The software should be able to improve monitoring, efficiency and cutting costs. There is no such software on the market at the moment and IDW seeks to be elected a distributor in South Africa and Africa.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase		Yes	
Agent/Distributor			7372 4812

Submitted By: Tongila Manly
EFI South Africa

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Fax: 011 (27-11) 268-6118
Email: EnterFlorida@TheManlyGroup.com



International Trade Lead

COMPANY NAME : Kandy Land DATE SUBMITTED: 0/25/2004
 CONTACT: Mr. Pieter van der Watt TRADE LEAD ID: 3567
 TITLE: Managing Director
 ADDRESS LINE1: Unit 6, Brasant Park
 ADDRESS LINE2: Jan Smuts Drive
 CITY: Beaconvale, CT
 PROVINCE: Western Cape
 POSTAL CODE:
 COUNTRY: South Africa
 TELEPHONE: +27 21 932 9973 EMAIL: kandyland@mweb.co.za
 FAX: +27 21 932 9988 WEB SITE: www.kandyland.co.za
 EMPLOYEES: 0 YEAR ESTABLISHED: 0
 ANNUAL SALES: \$ 0 BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Manufacturer	Various candies and sweets.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
 Trade Leads from Africa May Include Offers To Buy Or Sell

South African manufacturer seeks to sell, and to find distributors for its sweets and candy products available in different flavors. Kandy Land will be exhibiting at the VII Americas Food & Beverage Show in Miami.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Sale (Africa Only)			2064

Submitted By: Tongila Manly Tel: 011 (27-11) 778-4846
 EFI South Africa Fax: 011 (27-11) 268-6118
 Email: EnterFlorida@TheManlyGroup.com



International Trade Lead

COMPANY NAME : Nutri-Bev (Pty) Ltd

DATE SUBMITTED: 0/25/2004

CONTACT: Ms. Cinzia Piccini
TITLE: Director

TRADE LEAD ID: 3530

ADDRESS LINE1: PO Box 1229
ADDRESS LINE2: Glenvista
CITY: Glenvista
PROVINCE: Gauteng
POSTAL CODE:
COUNTRY: South Africa

TELEPHONE: +27 11 432 1949
FAX: +27 11 432 1949

EMAIL: cinzia@nutrijuice.co.za
WEB SITE:

EMPLOYEES: 0
ANNUAL SALES: \$ 380,000

YEAR ESTABLISHED: 2003
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Manufacturer	Nutritional and fortified juice production.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

A South African juice manufacturing company, Nutri-Bev, seeks to sell its nutritional and fortified juices. The juices are available in mixed, and various fruit juice flavours. Nutri-Bev seeks agents to distribute their products in Florida.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Sale (Africa Only)			
Agent/Distributor			2037 2082

Submitted By: Tongila Manly
EFI South Africa

Tel: 011 (27-11) 778-4846
Fax: 011 (27-11) 268-6118
Email: EnterFlorida@TheManlyGroup.com



International Trade Lead

COMPANY NAME : SediChem Chemicals Technology Incubator
CONTACT: Ms. Lovemore T Makunike
TITLE: Chief Executive

DATE SUBMITTED: 0/25/2004
TRADE LEAD ID: 3550

ADDRESS LINE1: c/o Vaal University of Technology
ADDRESS LINE2: Cnr Barrage rd /Andres Potgieter Boulevard
CITY: Vanderbilpark
PROVINCE: Gauteng
POSTAL CODE: 1900
COUNTRY: South Africa

TELEPHONE: +27 16 950 9454
FAX: +27 16 950 9719
EMAIL: sedichem@vut.ac.za
WEB SITE:

EMPLOYEES: 0
ANNUAL SALES: \$ 0
YEAR ESTABLISHED: 0
BANK REFERENCE:

Table with 2 columns: TYPE OF BUSINESS, COMPANY'S PRODUCT/SERVICE. Row 1: Business Service, Sedichem is a government funded chemicals technology incubator project, meant to promote the growth of small chemical companies in South Africa.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Government funded chemicals technology incubator project - meant to promote the growth of small chemicals companies in South Africa - seeks to purchase machinery for a small paper mill for one of their clients currently manufacturing tissue products. The machinery must have capacity to convert about 50 tons of paper per month. Potential suppliers are asked to quote FOB price to South Africa.

Table with 4 columns: BUSINESS RELATIONSHIP DESIRED, ONE TIME PURCHASE, LONG TERM PURCHASE, SIC CODE(S). Row 1: Direct Purchase, Yes, (blank), 2621

Submitted By: Tongila Manly
EFI South Africa

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Email: EnterFlorida@TheManlyGroup.com



International Trade Lead

COMPANY NAME : Tiina Nkado Crafts DATE SUBMITTED: 0/25/2004
 CONTACT: Ms. Virginiaa Chiqedze TRADE LEAD ID: 3531
 TITLE: Managing Director
 ADDRESS LINE1: P/Baq 00371
 ADDRESS LINE2: Gaborone
 CITY: Gaborone
 PROVINCE:
 POSTAL CODE:
 COUNTRY: Botswana
 TELEPHONE: +267 397 2194 EMAIL: busa@botsnet.bw
 FAX: +267 397 2190 WEB SITE: www.tjinankadocrafts.co.bw
 EMPLOYEES: 15 YEAR ESTABLISHED: 2001
 ANNUAL SALES: \$ 50,000 BANK REFERENCE: Standard Chartered Bank

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Exporter Manufacturer	Tjina Nkado produces hand-made African crafts.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
 Trade Leads from Africa May Include Offers To Buy Or Sell

A Botswana arts & crafts company, Tjina Nkado, seeks buyers, agents/distributors for their hand-made craftwork that include: basketry, wooden craft, framed craft. The artwork is produced by Botswana women.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Sale (Africa Only)			5719 5999 2499

Submitted By: Tongila Manly
 EFI South Africa
 Tel: 011 (27-11) 778-4846
 Fax: 011 (27-11) 268-6118
 Email: EnterFlorida@TheManlyGroup.com



International Trade Lead

COMPANY NAME : LEXNET SOLUTIONS DATE SUBMITTED: 0/21/2004
CONTACT: Ms. Monica Cortés Muleiro TRADE LEAD ID: 3496
TITLE: Manager
ADDRESS LINE1: c/ Isabel Colbrand 6, 5ª planta
ADDRESS LINE2:
CITY: Madrid
PROVINCE: Madrid
POSTAL CODE: 28050
COUNTRY: Spain
TELEPHONE: +34 670 913 223 EMAIL: mcortes@lexnetsolutions.com
FAX: +34 91 344 6911 WEB SITE: www.lexnetsolutions.com
EMPLOYEES: 0 YEAR ESTABLISHED: 0
ANNUAL SALES: \$ 0 BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Business Service	Provider of IT consulting services, above all in the legal sector

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Spanish company seeks a Florida partner or a JV to provide complete services in the IT sector. The kind of company they are looking for is a software development company and e-commerce development company.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Joint Venture			7379

Submitted By: Gonzalo Arance
EFI Spain

Tel: 011 (34-91) 781-3483
Fax: 011 (34-91) 781-3452
Email: eflorida@e-finance-institute.com



International Trade Lead

COMPANY NAME : Aktive Enterprise Co., Ltd.
CONTACT: Mr. Willie Chiu
TITLE: General Manager

DATE SUBMITTED: 0/25/2004
TRADE LEAD ID: 3528

ADDRESS LINE1: 5F., No.27, Minchuan West Road.
ADDRESS LINE2:
CITY: Taipei
PROVINCE:
POSTAL CODE:
COUNTRY: Taiwan

TELEPHONE: +011-886-2-2596-8953
FAX: +011-886-2-2592-7310

EMAIL:
WEB SITE:

EMPLOYEES: 0
ANNUAL SALES: \$ 0
YEAR ESTABLISHED: 1960
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
	Health food, animal drugs.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Taiwanese company seeks health supplement pharmaceuticals.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Agent/Distributor		Yes	2834

Submitted By: Kathy Lin
EFI Taiwan

Tel: 011 (886-2) 2758-5181
Fax: 011 (886-2) 2723-5892
Email: tpe.efi@msa.hinet.net



International Trade Lead

COMPANY NAME : Anioint & Companv Ltd.
CONTACT: Mr. C.H. Chuang
TITLE: Manaqer, Tools & Equi

DATE SUBMITTED: 0/24/2004
TRADE LEAD ID: 3516

ADDRESS LINE1: No.223, Sec.2, Ho Ping Road, Tashe Hsiang,
ADDRESS LINE2:
CITY: Kaohsiung
PROVINCE:
POSTAL CODE:
COUNTRY: Taiwan

TELEPHONE: +011-886-7-352-3377
FAX: +011-886-7-353-1666

EMAIL: anjoint@tpts7.seed.net.tw
WEB SITE:

EMPLOYEES: 0
ANNUAL SALES: \$ 0

YEAR ESTABLISHED: 0
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Importer	Construction machinery.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Taiwanese importer of construction machinery seeks construction tools and machinery.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Agent/Distributor		Yes	3531

Submitted By: Kathy Lin
EFI Taiwan

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Fax: 011 (886-2) 2723-5892
Email: tpe.efi@msa.hinet.net



International Trade Lead

COMPANY NAME : Bai Jinq Enterprises Co., Ltd. DATE SUBMITTED: 0/25/2004
CONTACT: Mr. Ming-Chih Lin TRADE LEAD ID: 3522
TITLE: General Manager
ADDRESS LINE1: No.46 Fu-Hwa Street, Feng Shan.,
ADDRESS LINE2:
CITY: Kaohsiung
PROVINCE:
POSTAL CODE:
COUNTRY: Taiwan
TELEPHONE: +011-886-7-387-3858 EMAIL: tztz@ms14.hinet.net
FAX: +011-886-7-387-4746 WEB SITE: www.taiwanchemical.com
EMPLOYEES: 10 YEAR ESTABLISHED: 1988
ANNUAL SALES: \$ 0 BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor	Medical equipment, nutritional products, pharmaceutical raw materials.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Taiwanese distributor seeks to import health care products (medical equipment and nutritional products) and cosmetics.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Agent/Distributor		Yes	2844

Submitted By: Kathy Lin Tel: 011 (886-2) 2758-5181
EFI Taiwan Fax: 011 (886-2) 2723-5892
Email: tpe.efi@msa.hinet.net



International Trade Lead

COMPANY NAME : Chung Shin Enterprise Co., Ltd.

DATE SUBMITTED: 0/25/2004

CONTACT: Mr. Richard Pan
TITLE: President

TRADE LEAD ID: 3523

ADDRESS LINE1: 15-1, Da-Rung Street, Ku-Shan District.

ADDRESS LINE2:

CITY: Kaohsiung

PROVINCE:

POSTAL CODE:

COUNTRY: Taiwan

TELEPHONE: +011-886-7-551-7808

EMAIL: ch.shiu@msa.hinet.net

FAX: +011-886-7-551-7857

WEB SITE:

EMPLOYEES: 0

YEAR ESTABLISHED: 20000

ANNUAL SALES: \$ 0

BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor	General consumer goods.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Taiwanese distributor of general consumer goods seeks to import liquor, food, drinks, juices.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Agent/Distributor		Yes	2085

Submitted By: Kathy Lin
EFI Taiwan

Tel: 011 (886-2) 2758-5181
Fax: 011 (886-2) 2723-5892
Email: tpe.efi@msa.hinet.net



International Trade Lead

COMPANY NAME : Glitter Great Enterprise Co., Ltd.

DATE SUBMITTED: 0/25/2004

CONTACT: Mr. M.C. Su
TITLE: President

TRADE LEAD ID: 3526

ADDRESS LINE1: No.42. Chung San Road. Ren Der Hsiang.

ADDRESS LINE2:

CITY: Tainan

PROVINCE:

POSTAL CODE:

COUNTRY: Taiwan

TELEPHONE: +011-886-6-270-1011

EMAIL: boshje@mail.ttnet.net

FAX: +011-886-6-270-1007

WEB SITE: www.boshje.ttnet.net

EMPLOYEES: 0

YEAR ESTABLISHED: 1976

ANNUAL SALES: \$ 0

BANK REFERENCE:

TYPE OF BUSINESS COMPANY'S PRODUCT/SERVICE

Manufacturer Shoe cabinets, plastic chairs, plastic injection molding products.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Taiwanese company seeks to flower cultivation fertilizer and chemicals.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Agent/Distributor		Yes	1479

Submitted By: Kathy Lin
EFI Taiwan

Tel: 011 (886-2) 2758-5181
Fax: 011 (886-2) 2723-5892
Email: tpe.efi@msa.hinet.net



International Trade Lead

COMPANY NAME : Jet Bright Corp. DATE SUBMITTED: 0/25/2004
CONTACT: Mr. Victor Chiana TRADE LEAD ID: 3524
TITLE: General Manager
ADDRESS LINE1: 8F. No.1. Sec. 3. Ming Sheng East Road.
ADDRESS LINE2:
CITY: Taipei
PROVINCE:
POSTAL CODE:
COUNTRY: Taiwan
TELEPHONE: +011-886-2-2518-0018 EMAIL: victorchiang@jetbcorp.com
FAX: +011-886-2-2518-5366 WEB SITE: www.jetbcorp.com
EMPLOYEES: 0 YEAR ESTABLISHED: 0
ANNUAL SALES: \$ 0 BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor	Industrial machinery and chemical sealants.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Taiwanese distributor of industrial machinery and chemical sealants seeks chemicals for electronic products.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Agent/Distributor		Yes	2819

Submitted By: Kathy Lin Tel: 011 (886-2) 2758-5181
EFI Taiwan Fax: 011 (886-2) 2723-5892
Email: tpe.efi@msa.hinet.net



International Trade Lead

COMPANY NAME : Medical & Health Co., Ltd.
CONTACT: Ms. Kate Chen
TITLE: Purchase Assistant

DATE SUBMITTED: 0/25/2004
TRADE LEAD ID: 3527

ADDRESS LINE1: No.7, Allev 6, Lane 402, Jian-Gwo 1st. Road.
ADDRESS LINE2:
CITY: Kaohsiung
PROVINCE:
POSTAL CODE:
COUNTRY: Taiwan

TELEPHONE: +011-886-7-225-7520
FAX: +011-886-7-225-7521
EMAIL: medi@seed.net.tw
WEB SITE: http://rehab.com.tw

EMPLOYEES: 0
ANNUAL SALES: \$ 0
YEAR ESTABLISHED: 1996
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor	Medical rehabilitation devices, medical apparatus for physical therapy, early intervention and special education.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Taiwanese distributor seeks medical rehabilitation devices, medical apparatus for physical therapy.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase		Yes	3845

Submitted By: Kathy Lin
EFI Taiwan

Tel: 011 (886-2) 2758-5181
Fax: 011 (886-2) 2723-5892
Email: tpe.efi@msa.hinet.net



International Trade Lead

COMPANY NAME : Roval Gent Industrial Co., Ltd. DATE SUBMITTED: 0/25/2004
 CONTACT: Mr. Sam Pan TRADE LEAD ID: 3525
 TITLE: Managing Director
 ADDRESS LINE1: No.31, Alley 53, Lane 2, Sec.2, Chung Shan Road.
 ADDRESS LINE2: Hu Nei Hsiang.
 CITY: Kaohsiung
 PROVINCE:
 POSTAL CODE:
 COUNTRY: Taiwan
 TELEPHONE: +011-886-7-699-8766 EMAIL: royal.gent@msa.hinet.net
 FAX: +011-886-7-699-8765 WEB SITE:
 EMPLOYEES: 0 YEAR ESTABLISHED: 0
 ANNUAL SALES: \$ 0 BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Manufacturer	Silicon teflon coatings.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
 Trade Leads from Africa May Include Offers To Buy Or Sell

Taiwanese manufacturer of silicon teflon coatings seeks to purchase nanoresin, waterborne resin.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase		Yes	2821

Submitted By: Kathy Lin Tel: 011 (886-2) 2758-5181
 EFI Taiwan Fax: 011 (886-2) 2723-5892
 Email: tpe.efi@msa.hinet.net



International Trade Lead

COMPANY NAME : Successful Papers Inc.

DATE SUBMITTED: 0/24/2004

CONTACT: Ms. Grace Huang
TITLE: Managing Director

TRADE LEAD ID: 3517

ADDRESS LINE1: 89 Licvun Road.

ADDRESS LINE2:

CITY: Kaohsiung

PROVINCE:

POSTAL CODE:

COUNTRY: Taiwan

TELEPHONE: +011-886-7-806-6677

EMAIL: juksh@ms25.hinet.net

FAX: +011-886-7-806-1938

WEB SITE:

EMPLOYEES: 0

YEAR ESTABLISHED: 0

ANNUAL SALES: \$ 0

BANK REFERENCE:

TYPE OF BUSINESS

COMPANY'S PRODUCT/SERVICE

Importer

Ink jet paper, photo PE paper, all kinds of specialty film rolls and paper rolls.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:

Trade Leads from Africa May Include Offers To Buy Or Sell

Taiwanese importer seeks all kinds of specialty papers and film rolls (ink jet paper, photo PE paper).

BUSINESS RELATIONSHIP DESIRED

ONE TIME PURCHASE

LONG TERM PURCHASE

SIC CODE(S)

Agent/Distributor

Yes

2672

Submitted By:

Kathy Lin
EFI Taiwan

Tel:

011 (886-2) 2758-5181

Fax:

011 (886-2) 2723-5892

Email:

tpe.efi@msa.hinet.net



International Trade Lead

COMPANY NAME : Topsle Enterprise Co., Ltd.
CONTACT: Mr. Wayne Chen
TITLE: President

DATE SUBMITTED: 0/24/2004
TRADE LEAD ID: 3515

ADDRESS LINE1: No.37, Lane 156, Da Miao 1st Street, Guizen County
ADDRESS LINE2:
CITY: Tainan
PROVINCE:
POSTAL CODE:
COUNTRY: Taiwan

TELEPHONE: +011-886-6-271-4570
FAX: +011-886-6-273-9625
EMAIL: farmer.wayne@msa.hinet.net
WEB SITE:

EMPLOYEES: 0
ANNUAL SALES: \$ 0
YEAR ESTABLISHED: 0
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor	Animal feed and pharmacies.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Taiwanese distributor of animal feeds seeks to purchase forage for animals (cattle, pigs, goats) - alfalfa pellets, alfalfa cubes, alfalfa hay bale, bermuda straw, milk replacer, salt blocks, yeast, enzymes, vitamin & mineral premix.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Agent/Distributor		Yes	0211

Submitted By: Kathy Lin
EFI Taiwan
Tel: 011 (886-2) 2758-5181
Fax: 011 (886-2) 2723-5892
Email: tpe.efi@msa.hinet.net



International Trade Lead

COMPANY NAME : FAC Seguridad DATE SUBMITTED: 0/25/2004
CONTACT: Mr. Fernando Corrochano TRADE LEAD ID: 3713
TITLE:
ADDRESS LINE1: Poligono Industrial Monte Boval. Avda constitucion
ADDRESS LINE2: Parcelas 108 112.
CITY: Toledo
PROVINCE:
POSTAL CODE: 45950
COUNTRY: Spain
TELEPHONE: 0034918183144 EMAIL: fcorrochano@fac-seguridad.com
FAX: 0034918183143 WEB SITE: www.fac-seguridad.com
EMPLOYEES: 0 YEAR ESTABLISHED: 0
ANNUAL SALES: \$ 0 BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor	This company operates in the safety and security sector and specialises in domestic gas, fire and movement detectors.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Located in Spain, this manufacturer is interested in a range of gas, fire, movement, vibrations, alarm detectors/ devices for domestic use. Supplier required for direct purchase. Respond in English or Spanish. Enterprise Florida does not charge a fee for this service. However, for tracking purposes, please notify us of initial correspondence with this company.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase		Yes	8748

Submitted By: Efiuk Tel: 011 (44-20) 7808-6910
EFI United Kingdom Fax: 011 (44 20) 7821 7966
Email: efi@edalliance.co.uk



International Trade Lead

COMPANY NAME : K. Voulqarkis DATE SUBMITTED: 0/25/2004
CONTACT: Mr. Kostas Voulqarakis TRADE LEAD ID: 3714
TITLE:
ADDRESS LINE1: Akti Ionias & Ormos Irakleous
ADDRESS LINE2: Keratsini
CITY: Piraeus
PROVINCE:
POSTAL CODE: GR 18 755
COUNTRY: Greece
TELEPHONE: 0030210 4007772/4007817 EMAIL: kostasboulgarakis-importexport@yahoo.gr
FAX: 0030210 4001319 WEB SITE:
EMPLOYEES: 0 YEAR ESTABLISHED: 0
ANNUAL SALES: \$ 0 BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor	This company operates in electrical industry and specialises in lighting for use on ships.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Located in Greece, this agent/distributor is interested in bronze lighting equipment made for use on ships as well as for explosive lights also used on ships. Supplier required for direct purchase. Respond in English. Enterprise Florida does not charge a fee for this service. However, for tracking purposes, please notify us of initial correspondence with this company.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase		Yes	3646

Submitted By: Efiuk Tel: 011 (44-20) 7808-6910
EFI United Kingdom Fax: 011 (44 20) 7821 7966
Email: efi@edalliance.co.uk



International Trade Lead

COMPANY NAME : Pinnet A.S
CONTACT: Mr. Can Eryaman
TITLE:
DATE SUBMITTED: 0/25/2004
TRADE LEAD ID: 3712

ADDRESS LINE1: Inonu Caddesi, No 96
ADDRESS LINE2: Devres Han 2-B
CITY: Gumussuvu
PROVINCE: Istanbul
POSTAL CODE:
COUNTRY: Turkey

TELEPHONE: 902122446855
FAX: 902122446845
EMAIL: can.eryaman@pinnet.com.tr
WEB SITE: www.pinnet.com.tr

EMPLOYEES: 0
ANNUAL SALES: \$ 0
YEAR ESTABLISHED: 0
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor	This company operates in the ICT industry with the purpose of providing intelligent network solutions for the ICT market.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Located in Turkey, this company is a Lucent Technologies Business Partner and is interested in wireless/wireline information technologies and communication infrastructure equipment, as well as integrated billing systems. Supplier required for direct purchase. Respond in English. Enterprise Florida does not charge a fee for this service. However, for tracking purposes, please notify us of initial correspondence with this company.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase			7622

Submitted By: Efiuk
EFI United Kingdom
Tel: 011 (44-20) 7808-6910
Fax: 011 (44 20) 7821 7966
Email: efi@edalliance.co.uk



International Trade Lead

COMPANY NAME : Voxco GmbH DATE SUBMITTED: 0/25/2004
CONTACT: Mr. Dietmar Dzierzawa TRADE LEAD ID: 3715
TITLE:
ADDRESS LINE1: Casterfeldstr 93
ADDRESS LINE2:
CITY: Mannheim
PROVINCE:
POSTAL CODE: 68199
COUNTRY: Germanv
TELEPHONE: 4906218755770 EMAIL: mannheim@voxco.com
FAX: WEB SITE: www.voxco.com
EMPLOYEES: 0 YEAR ESTABLISHED: 0
ANNUAL SALES: \$ 0 BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor	This company operates in the IT sector and specialises in statistical analysis software.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Located in Germany, this company is a software developer and is interested in statistical analysis software for the market research sector and email management software for contact centres. Supplier required for direct purchase. Respond in English. Enterprise Florida does not charge a fee for this service. However, for tracking purpose, please notify us of initial correspondence with this company.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase		Yes	7372

Submitted By: Efiuk Tel: 011 (44-20) 7808-6910
EFI United Kingdom Fax: 011 (44 20) 7821 7966
Email: efi@edalliance.co.uk



International Trade Lead

COMPANY NAME : General Drive de Venezuela, S.A. DATE SUBMITTED: 0/22/2004
 CONTACT: Mr. Lino Vanotti TRADE LEAD ID: 3512
 TITLE: President
 ADDRESS LINE1: Av. Principal Colinas de Bello Monte. Centro Comer
 ADDRESS LINE2: cial Bello Monte. Piso 2. Ofc.2-K. Bello Monte
 CITY: Caracas
 PROVINCE: Edo. Miranda
 POSTAL CODE:
 COUNTRY: Venezuela
 TELEPHONE: 011-58-212-753-7208 EMAIL: generaldrives@cantv.net
 FAX: 011-58-212-751-1579 WEB SITE:
 EMPLOYEES: 5 YEAR ESTABLISHED: 1985
 ANNUAL SALES: \$ 0 BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor Importer	Importers, distributors and sellers of machinery for plastic industry: for extrusion. Industrial Printers machines and machines to manufacture bags for foods purposes.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
 Trade Leads from Africa May Include Offers To Buy Or Sell

Venezuelan company, specializing in importing and distributing machines for the plastic industry is interested in contact with providers of parts and supplies for plastic industrial machines and machines for impressions.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase		Yes	
Agent/Distributor			3559 3555

Submitted By: Laura Ingino Tel: 011 (58-212) 263-0833 Ext 151
 EFI Venezuela/Venamcham Fax: 011 (58-212) 263-2060
 Email: infocenter@venamcham.org



International Trade Lead

COMPANY NAME : Grupo Envases Venezolanos. C.A.
CONTACT: Mr. Nicolás Discenza
TITLE: Import Manager

DATE SUBMITTED: 0/22/2004
TRADE LEAD ID: 3510

ADDRESS LINE1: Zona Industrial Santa Rosa. Calle Carabobo con Av.
ADDRESS LINE2: Arauca. No.160.
CITY: Maracay
PROVINCE: Edo. Arauca
POSTAL CODE: 74
COUNTRY: Venezuela

TELEPHONE: 011-58-243-554-0812/246-6311
FAX: 011-58-243-554-1555

EMAIL: nicolas.discenza@envasesvenezolanos.com
WEB SITE: www.envasesvenezolanos.com

EMPLOYEES: 480
ANNUAL SALES: \$ 0

YEAR ESTABLISHED: 1954
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Importer Agent/Distributor Manufacturer	Manufacturers of metal cans for beverages (soft drinks and beer). Their main clients are Coca-Cola, Brama, Regional and Polar. The company is also manufacturing of glass products for domestic use (glasses, dish).

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Venezuelan company is a manufacturer of metal cans for beverages (soft drinks and beers). Their main clients are Coca-Cola, Brama, Regional and Polar. Company is looking for Easy Open for Metal Cans. Such company is interested also in varnishes and inks for lithography (for metal cans impressions).

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase		Yes	3469 3499 3441

Submitted By: Laura Ingino
EFI Venezuela/Venamcham

Tel: 011 (58-212) 263-0833 Ext 151
Fax: 011 (58-212) 263-2060
Email: infocenter@venamcham.org



International Trade Lead

COMPANY NAME : Industrias Nopal, S.A.
CONTACT: Ms. Luz Nelly Ouesada
TITLE: Purchase Manager

DATE SUBMITTED: 0/24/2004
TRADE LEAD ID: 3521

ADDRESS LINE1: Sector El Tambor. Urbanización Guaicaipuro.
ADDRESS LINE2: Frente a Centro Comercial La Ponderosa.
CITY: Los Teques
PROVINCE: Edo. Miranda
POSTAL CODE:
COUNTRY: Venezuela

TELEPHONE: 011-58-212-321-3426
FAX: 011-58-212-321-3779
EMAIL: nellyquesada@hotmail.com
WEB SITE:

EMPLOYEES: 180
ANNUAL SALES: \$ 0
YEAR ESTABLISHED: 1974
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Importer Manufacturer	Manufacturer of furniture, specially, of sofa beds with mattress.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Venezuelan manufacturer of sofa beds with mattresses is interested in contact with providers of classic square sleepers for mattresses.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase		Yes	
Manufacturers Representative			2514

Submitted By: Laura Ingino
EFI Venezuela/Venamcham

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International Trade Lead

COMPANY NAME : Intercambios Orbe, C.A. / INTORBE DATE SUBMITTED: 0/22/2004
 CONTACT: Mr. Mauro Rodríguez TRADE LEAD ID: 3513
 TITLE: President
 ADDRESS LINE1: Centro Comercial Centro Vista, Local 29 B, 1era.
 ADDRESS LINE2: Av., Colinas de Vista Alegre.
 CITY: Caracas
 PROVINCE: Dto. Capital
 POSTAL CODE:
 COUNTRY: Venezuela
 TELEPHONE: 011-58-212-472-3231/9406 EMAIL: mrm@intorbe.com
 FAX: 011-58-212-442-2828/472-3406 WEB SITE: www.intorbe.com
 EMPLOYEES: 0 YEAR ESTABLISHED: 1975
 ANNUAL SALES: \$ 0 BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor Importer Manufacturer	Importers and distributors of industrial ovens and lithographic machines and equipment. They also commercialize machinery for metallurgic and metalmechanic industries. Packing manufacturers.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
 Trade Leads from Africa May Include Offers To Buy Or Sell

Venezuelan company, importer and distributor of industrial machinery (ovens, metallurgic and metalmechanic industry) is interested in purchasing parts and supplies for these kinds of machines.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase		Yes	
Agent/Distributor			3569 3549 5084

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International Trade Lead

COMPANY NAME : Maquinarias Tecnifar, S.A.
CONTACT: Mr. Philippe Miodownik
TITLE: General Manager

DATE SUBMITTED: 0/24/2004
TRADE LEAD ID: 3520

ADDRESS LINE1: Edificio Bancaracas, Piso 1, final 4ta. Transversal
ADDRESS LINE2: Montecristo, Boleíta Norte.
CITY: Caracas
PROVINCE: Edo. Miranda
POSTAL CODE:
COUNTRY: Venezuela

TELEPHONE: 011-58-212-238-7485/6586
FAX: 011-58-212-239-5934
EMAIL: tecnifar@cantv.net
WEB SITE:

EMPLOYEES: 70
ANNUAL SALES: \$ 0
YEAR ESTABLISHED: 1971
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor Importer	Importers and services company of packing machinery. Company is also importer of machinery and supplies for the pharmaceutical and food industries.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Venezuelan company specializing in packing machinery is interested in machinery and supplies for pharmaceutical and food industries.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase		Yes	
Agent/Distributor			3556 3565

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International Trade Lead

COMPANY NAME : Representaciones Cegrana, C.A.
CONTACT: Mr. Aleiandro Díaz
TITLE: Commercial Manager

DATE SUBMITTED: 0/24/2004
TRADE LEAD ID: 3514

ADDRESS LINE1: 5ta. Avenida con 2da. Transversal. Casa No.16.
ADDRESS LINE2: Urbanización Monte Cristo.
CITY: Caracas
PROVINCE: Edo. Miranda
POSTAL CODE:
COUNTRY: Venezuela

TELEPHONE: 011-58-212-234-6048/239-6241
FAX: 011-58-212-235-6095
EMAIL: cegrana@cantv.net
WEB SITE:

EMPLOYEES: 40
ANNUAL SALES: \$ 0
YEAR ESTABLISHED: 1995
BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor Importer	Importers and distributors of supplies for Graphic Arts sector.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Venezuelan company that it imports and distributes supplies for graphic arts sector is interested in receiving offers for items such as: varnish, meshes for serigraphy, wringers, glues, as well as raw material: pigments to manufacture inks.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase		Yes	
Agent/Distributor			2752 2893 7336

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International Trade Lead

COMPANY NAME : Servicios Grafotec, S.A.
CONTACT: Mr. Luis Eduardo Correa
TITLE: Supplies Manager

DATE SUBMITTED: 0/24/2004
TRADE LEAD ID: 3519

ADDRESS LINE1: Final 4ta. Transversal, Edificio 2000, Planta Baia
ADDRESS LINE2: Boleíta Sur.
CITY: Caracas
PROVINCE: Edo. Miranda
POSTAL CODE:
COUNTRY: Venezuela

TELEPHONE: 011-58-212-238-0311
FAX: 011-58-212-235-8026

EMAIL: luiseco@sgrafotec.com
WEB SITE:

EMPLOYEES: 0
ANNUAL SALES: \$ 0
YEAR ESTABLISHED: 1988
BANK REFERENCE:

TYPE OF BUSINESS COMPANY'S PRODUCT/SERVICE

Agent/Distributor Importer Importers and distributors of machinery for the graphical industry and paper. They are also importers of parts and supplies for impression machinery.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
Trade Leads from Africa May Include Offers To Buy Or Sell

Venezuelan company which imports and distributes machinery for the graphical industry is interested in receiving offers from the United States of the following supplies: inks, role, varnish, meshes, mantilla.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase		Yes	
Agent/Distributor			7336 3555 3554

Submitted By: Laura Ingino
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International Trade Lead

COMPANY NAME : Servolox, C.A. DATE SUBMITTED: 0/22/2004
 CONTACT: Mr. Rolf Borger TRADE LEAD ID: 3511
 TITLE: Director
 ADDRESS LINE1: Final Avenida Sucre, Quinta Manantial, Los Dos
 ADDRESS LINE2: Caminos.
 CITY: Caracas
 PROVINCE: Edo. Miranda
 POSTAL CODE:
 COUNTRY: Venezuela
 TELEPHONE: 011-58-212-208-7000/286-3333 EMAIL: borger@servolox.com
 FAX: 011-58-212-285-8476 WEB SITE:
 EMPLOYEES: 0 YEAR ESTABLISHED: 1971
 ANNUAL SALES: \$ 0 BANK REFERENCE:

TYPE OF BUSINESS	COMPANY'S PRODUCT/SERVICE
Agent/Distributor Importer	The company mports and sells machinery and packing material: staples, Teipe and Glues, fasteners for bags and sacks, Machine to label and Glue Machine.

DESCRIPTION OF PRODUCT(S) OR SERVICE(S) COMPANY SEEKS:
 Trade Leads from Africa May Include Offers To Buy Or Sell

A Venezuelan company that handles machinery and material for packaging is interested in receiving offers on packing machinery and supplies. They showed special interest in Security Sealing Machinery (Credit Cards) providers.

BUSINESS RELATIONSHIP DESIRED	ONE TIME PURCHASE	LONG TERM PURCHASE	SIC CODE(S)
Direct Purchase		Yes	
Agent/Distributor			3565

Submitted By: Laura Ingino Tel: 011 (58-212) 263-0833 Ext 151
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